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Name.....

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Reg. No.....

**THIRD SEMESTER B.A. DEGREE EXAMINATION, NOVEMBER 2014**

(U.G.—CCSS)

Complementary Course—Functional English

FE 3C 03 B—PERSONALITY DEVELOPMENT

(2009-2011 Admissions)

Time : Three Hours

Maximum : 20 Weightage

I. Answer the following bunches of questions :—

1. (a) \_\_\_\_\_ are the internal , psychological states that arise from needs.  
(Goals, Drives, Emotions)
- (b) Hierarchy of needs is associated with \_\_\_\_\_.  
(Freud, Lacan, Maslow)
- (c) \_\_\_\_\_ motivation is the drive to excel, succeed or out perform others at some task.  
(Success, Collective, Achievement)
- (d) \_\_\_\_\_ refers to organized experience.  
(Cognition, Perception, Emotion)
2. (a) The \_\_\_\_\_ emerges with experience.  
(Id, Ego, Super ego).
- (b) The term personality is derived from the \_\_\_\_\_ word 'persona'.  
(Greek, French, Latin)
- (c) Carl Jung was a follower of \_\_\_\_\_.  
(Plato, Aristotle, Freud).
- (d) \_\_\_\_\_ is associated with classical conditioning.  
(Pavlov, Bandura, Sydney).

(2 × 1 = 2 weightage)

Turn over

II. Answer any *six* of the following in a sentence or two each :—

- 3 What do you mean by 'arousal' ?
- 4 What triggers drives ?
- 5 Hierarchy of needs.
- 6 Morgan.
- 7 Perception.
- 8 The Id.
- 9 Rationalization.
- 10 Taxometrics.
- 11 Validity.

(6 × 1 = 6 v

III. Answer any *four* of the following in about 100 words each :-

- 12 Emotions.
- 13 Fantasy.
- 14 Methods of measuring personality.
- 15 Consistency.
- 16 Reliability.
- 17 Achievement motivation.

(4 × 2 = 8 v

IV. Answer any *one* of the following in about 300 words :—

- 18 The nature and scope of personality development.
- 19 Theories of motivation.
- 20 Dimensional approaches to personality.
- 21 Psychosexual stages.

(1 × 4 = 4 v