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Name.....101.....

Reg. No.....

**FIFTH SEMESTER B.A./B.Sc./B.Com. DEGREE EXAMINATION
NOVEMBER 2015**

(UG-CCSS)

Open Course

PS 5D 01—PERSONAL EFFECTIVENESS

Time : Three Hours

Maximum : 30 Weightage

I. Objective Type Questions. Answer *all* questions.

A. Multiple choice :

1 The Humanistic theory of personality was developed by :

- (a) Fetchner. (b) Carl Rogers.
(c) Gardner. (d) None of these.

2 Triarchic theory of intelligence was developed by :

- (a) Sternberg. (b) Weschler.
(c) Binet. (d) None of these.

3 Penis envy develops during :

- (a) Oral stage. (b) Anal stage.
(c) Phallic stage. (d) Latency period.

4 Transactinal Analysis was developed by :

- (a) Erickson. (b) Horney.
(c) Sullivan. (d) Eric Berne.

B. Match the following :—

- 5 Archetypes — Cattell.
6 Libido — Howard Gardner.
7 Fluid and crystallized intelligence — Jung.
8 Multiple Intelligence — Psychic energy.

C. Fill in the blanks :

- 9 _____ is the most primitive part of personality functioning entirely at an unconscious level.
10 _____ is the ability of retain and recal information.
11 Hierarchy of needs theory was introduced by _____.
12 "What a man can be, he must be" represents the need for _____.

(12 × ¼ = 3 weightage)

Turn

II. Answer *all* Short Answer questions. Each question carries a weightage of 1 :

- | | |
|-----------------------|------------------------|
| 13 I.Q. | 14 Social Quotient. |
| 15 Span of attention. | 16 Self esteem. |
| 17 Self confidence. | 18 Spiritual quotient. |
| 19 Concentration. | 20 Social maturity. |
| 21 Binocular cues. | |

(9 × 1 = 9 weight)

III. Answer any *five* Paragraph questions. Each question carries a weightage of 2 :

- | | |
|-----------------------------------|-----------------------|
| 22 Mc Clelland's theory of needs. | 23 Projective tests. |
| 24 Multiple Intelligence. | 25 Group dynamics. |
| 26 Division of attention. | 27 Humanistic school. |
| 28 Transactional styles. | |

(5 × 2 = 10 weight)

IV. Answer any *two* Essay questions. Each question carries a weightage of 4 :

- 29 Explain Psychoanalytic view of personality.
- 30 Discuss the principles of perceptual organization.
- 31 Discuss the theoretical background of the Behaviouristic view.

(2 × 4 = 8 weight)