20U152S (Pages: 2) Name: Reg. No. FIRST SEMESTER B.Com./B.B.A. DEGREE EXAMINATION, NOVEMBER 2020 (CUCBCSS-UG) CC15U BC1 B01/ CC16U BC1 B01/ CC15U BB1 B01 MANAGEMENT CONCEPTS AND BUSINESS ETHICS (Core Course) (B.Com. 2015, 2016 Admissions/B.B.A. 2015 to 2018 Admissions) Time: Three Hours Maximum: 80 Marks Part - A Answer *all* questions. Each question carries 1 mark. Choose the correct answer. 1. _____ developed the concept of Management by Objectives. (a) A. H. Maslow (b) Herzberg (c) Herbert Simon (d) Peter F Drucker 2 Authority and Responsibility are ______ to each other. (a) Supplementary (b) Complementary (c) Contradictory (d) None 3. Grape vine communications is _____ (b) Informal communication (a) Verbal communication (c) Formal communication (d) Upward communication 4. _____ culture exists in fast paced high risk organizations. (b) Club (c) Baseball (a) Fortress (d) Academy 5. ______ is the act of increasing the knowledge and skills of an employee for doing a job. (a) Induction (b) Placement (c) Training (d) Orientation

Fill in the blanks:

6. Credit for the development of M B O goes to _____

7. In informal organization emphasis is given on ______ relationship.

8. Management experts view management as a process because it involves a number of

9. _____ is the fundamental change in thinking on the part of both management and workers.

10. In Indian ethos, value is _____

(10 x 1 = 10 Marks)

Part - B

Answer any *eight* questions. Each question carries 2 marks.

- 11. Define Business ethics.
- 12. What is meant by Unity of Command?
- 13. What is a trade test?
- 14. What are esteem needs?
- 15. What is Grape vine communication?
- 16. What is Job Analysis?
- 17. What is planning premises?
- 18. What is ERG Theory?
- 19. What is the meaning of performance management?
- 20. Explain the term 'Line Organisation'.

(8 x 2 = 16 Marks)

Part - C

Answer any *six* questions. Each question carries 4 marks.

- 21. State the similarities in Taylor's and Fayol's approaches to management.
- 22. Write the important differences between a manager and a leader.
- 23. Explain the term 'values' and 'culture'
- 24. What is MBO? Explain the steps in MBO.
- 25. Explain the nature of management.
- 26. Disinguish between theory X and theory Y.
- 27. Authority can be delegated but not the responsibility Comment.
- 28. Explain Maslow's need hierarchy.

(6 x 4 = 24 Marks)

Part - D

Answer any *two* questions. Each question carries 15 marks.

- 29. Explain the principles of management as outlined by Henry Fayol.
- 30. What is training? Discuss the various methods of training.
- 31. What is recruitment? Explain the various sources of recruitment.

 $(2 \times 15 = 30 \text{ Marks})$