

Part-B

Answer any *four* questions. Each question carries 3 marks.

9. Non verbal communication.
10. Self-esteem.
11. Seminar.
12. Workshop.
13. Human resource.
14. Group Discussions.

(4 x 3 = 12 Marks)

Part-C

Answer any *five* questions. Each question carries 6 marks.

15. Briefly explain the role of heredity and environment in personality development?
16. Difference between carrier guidance and career counselling.
17. Explain leadership skills.
18. Importance of body language in interpersonal communication.
19. Briefly explain self awareness and self esteem.
20. Write a short note on determinants of personality.
21. Write a short note on positive mental attitude.

(5 x 6 = 30 Marks)

Part-D

Answer any *two* questions. Each question carries 15 marks.

22. Explain interview and types of interview, characteristics, principles and techniques of interviewing.
23. Why listening is important in effective communication? Describe the causes of poor listening and list few strategies of effective listening.
24. Explain Freud's theory of personality development.

(2 x 15 = 30 Marks)
