" A STUDY ON BUYING BEHAVIOUR OF CONSUMERS TOWARDS BRANDED PRODUCTS IN FMCG SPECIAL REFERENCE TO SOFT DRINKS"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

AJITH V.H

(CCAUBCM069)

Under the supervision of

Mrs. SANDHYA V



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON BUYING BEHAVIOUR OF CONSUMERS TOWARDS BRANDED PRODUCTS IN FMCG SPECIAL REFERENCE TO SOFT DRINKS" is a bonafide record of project done by AJITH V.H, Reg. No. CCAUBCM069, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or Fellowship.



I, AJITH V H, hereby declare that the project work entitled "A STUDY ON BUYING BEHAVIOUR OF CONSUMERS TOWARDS BRANDED PRODUCTS IN FMCG SPECIAL REFERENCE TO SOFT DRINKS" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mrs. SANDHYA V, Assistant Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

Date: 13 03 2023

AJITH V H

CCAUBCM069

I would like to take the opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance. Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews, Principle-in-Charge, Christ college Irinjalakuda for providing various facilities.

I am thankful to Prof. K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs. Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Mrs. Sandhya V, Assistant Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and corporation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted corporation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE
		NO:
	LIST OF TABLES	
CHAPTER	INTRODUCTION	1.0
1		1-6
CHAPTER	REVIEW OF	7 4 4
2	LITERATURE	7-11
CHAPTER	THEORETICAL	10.10
3	FRAMEWORK	12-18
CHAPTER	DATA ANALYSIS	
4	AND	19-41
	INTERPRETATION	
CHAPTER	FINDINGS,	
5	SUGGESTIONS	42-44
	& CONCLUSION	
ç.//	BIBLIOGRAPHY	
	ANNEXURE	

TABLE NO	TITLE	PAGE NO:
4.10	4.10 Respondent's opinion regarding the reason for switch to another brand	
4.11	Importance of brand name while buying the product	29
4.12	Celebrity endorsements influence to buy branded products	30
4.13	Respondent's opinion regarding preferred brand is not available for purchase	31
4.14	4.14 Respondent's opinion regarding the attribute4.14 that attracted to buy a branded soft drink product	
4.15	Respondent's understanding regarding branding	33
4.16	Advertisement will influence the purchase of a branded soft drink product.	f 34
4.17	4.17 Convenience will influence the purchase of a branded soft drink product.	
4.18	Good quality will influence the purchase ofbranded soft drink product.	
4.19	4.19 Easy availability will not influence purchaseof a branded soft drink product.	

TABLE NO	TITLE	PAGE NO:
4.20	Economy will not influence purchase of a branded soft drink product.	38
4.21	Attractive packaging will not influence purchase of a branded soft drink product.	39
4.22	Respondent's opinion regarding brand became a status symbol	40
4.23	Overall level of satisfaction of branded FMCG products specially in soft drink products	41

TABLE TITLE PAGE NO: NO 4.1. Characteristics of respondents based on Age 19 Characteristics of respondents based on 4.2 20 gender Characteristics of respondents based on 4.3 21 education qualification Characteristics of respondents based on 4.4 22 occupation Characteristics of respondents based on 4.5 23 Monthly Family Income Characteristics of respondents based on Area 4.6 24 of Residency Respondent's opinion regarding category of 4.7 25 people prefer soft drink products Brand preference of consumer towards FMCG 4.8 26 products specially soft drink products Respondents opinion regarding the switching 4.9 27 of brand preference if get some promotional scheme with another brand

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.10	Respondent's opinion regarding the reason for switch to another brand	28
4.11	Importance of brand name while buying the product	29
4.12	Celebrity endorsements influence to buy branded products	30
4.13	Respondent's opinion regarding preferred brand is not available for purchase	31
4.14	Respondent's opinion regarding the attribute that attracted to buy a branded soft drink product	32
4.15	Respondent's understanding regarding branding	33
4.16	Advertisement will influence the purchase of a branded soft drink product.	34
4.17	Convenience will influence the purchase of a branded soft drink product.	35
4.18	Good quality will influence the purchase of branded soft drink product.	36
4.19	Easy availability will not influence purchase of a branded soft drink product.	37

TABLE NO	TITLE	PAGE NO:
4.20	Economy will not influence purchase of a branded soft drink product.	38
4.21	Attractive packaging will not influence purchase of a branded soft drink product.	39
4.22	Respondent's opinion regarding brand became a status symbol	40
4.23	Overall level of satisfaction of branded FMCG products specially in soft drink products	41

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS

OF KSE LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ASHIN SHOJAN

(CCAUBCM071)

Under the supervision of

Ms. SHINY A.O



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Financial Performance Analysis of KSE Ltd" is a bonafide record of project done by ASHIN SHOJAN, Reg. No. CCAUBCM071, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator Ms. SHINY A.O Project Guide

I, ASHIN SHOJAN, hereby declare that the project work entitled "A

STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF KSE LTD" is

a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.SHINY A.O Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

ASHIN SHOJAN (CCAUBCM071)

Date:

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms.Shiny A.O , Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ASHIN SHOJAN

Date:

TABLES OF CONTENT

SL.NO	CONTENTS	PAGE NO:
	LIST OF TABLES	
	LIST OF FIGURES	
1	INTRODUCTION	
2	REVIEW OF LITERATURE	
3	THEORETICAL FRAMEWORK	
4	DATA ANALYSIS AND INTERPRETATION	
5	FINDINGS AND CONCLUSION	
6	BIBLIOGRAPHY	

LIST OF TABLES

TABLE NO :	TITLES	PAGE NO:
4.1	TABLE SHOWING CURRENT RATIO	
4.2	TABLE SHOWING ABSOLUTE LIQUID RATIO	
4.3	TABLE SHOWING DEBT EQUITY RATIO	
4.4	TABLE SHOWING LIQUID RATIO	
4.5	TABLE SHOWING SOLVENCY RATIO	
4.6	TABLE SHOWING PROPRIETARY RATIO	
4.7	TABLE SHOWING FIXED ASSET RATIO	
4.8	TABLE SHOWING NET PROFIT RATIO	
4.9	TABLE SHOWING WORKING CAPITAL TURNOVER RATIO	
4.10	TABLE SHOWING DEBTORS TURNOVER RATIO	

"A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

CATHARIN ANTONY

(CCAUBCM073)

Under the supervision of

Ms. SWATHY V CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Customer satisfaction towards online shopping" is a bonafide record of project done by CATHARIN ANTONY, Reg. No. CCAUBCM073, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Skappo

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SWATHY V CHANDRAN **Project Guide**



l, CATHARIN ANTONY, hereby declare that the project work entitled "A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Swathy v chandran Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

CATHARIN ANTONY

Cathasin

Date: 13-03-2023

CCAUBCM073

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy v chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

CATHARIN ANTONY

Date:

TABLES OF CONTENTS

CONTENTS
LIST OF TABLES
LIST OF GRAPHS
INTRODUCTION
REVIEW OF LITERATURE
THEORETICAL FRAMEWORK
DATA ANALYSIS AND INTERPRETATION
FINDINGS, SUGGESTIONS & CONCLUSION
BIBLIOGRAPHY
APPENDIX

LIST	OF	TABLES
------	----	---------------

TABLE NO	TITLE	PAGE NO:
4.1.	Gender of respondents	12
4.2	Age of respondents	13
4.3	Educational qualification of respondents	14
4.4	Occupation of respondents	15
4.5	Annual income of respondents	16
4.6	How often respondents shop online in the last 6 months	17
4.7	How much time respondents spend on internet everday	18
4.8	Why respondents choose to shop online	19
4.9	Which one affect respondents satisfaction most during their previous online shopping experience	20
4.10	How did respondents get the idea of buying products through an online	21
4.11	The service quality of seller is important	22
4.12	Speed of delivery is important	23
4.13	Which shopping site respondents prefer for online shopping	24
4.14	That are the products respondents normally purchase through online	25
4.15	What are the crucial factors which affect respondents decision making in the final selection of products	26

4.16	What are main barriers which keep respondents away from online shopping	27
4.17	Will respondents read the return policy of the shops before conducting transactions	28
4.18	Do the respondents go toa retail store before making their final decision of online shopping	29
4.19	If the product has the same price in the retail stores as well as in online,which one will you prefer	30
4.20	Have respondents faced problems in online shopping	31
4.21	Do respondents think online shopping is risky	32
4.22	Which payment method respondents prefer in online shopping	33
4.23	Are respondents satisfied with online shopping	34
4.24	Will respondents recommend others to do online shopping	35

"A STUDY ON INVESTORS ATTITUDE TOWARDS THE POST OFFICE SAVINGS SCHEMES WITH REFERENCE TO SREENARAYANAPURAM GRAMA PANCHAYATH"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JES NAIJU

(CCAUBCM076)

Under the supervision of

Ms. SREELAKSHMI K



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

Scanned by TapScanner

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Investor's Attitude Towards The Post Office Savings Schemes With Reference To Sreenarayanapuram Grama Panchayath" is a bonafide record of project done by JES NAIJU, Reg. No. CCAUBCM076, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph

Co-ordinator

K Drulaksmi Ms. SREELAKSHMI K

Project Guide



I, JES NALJU hereby declare that the project work entitled "A Study on Investor's Attitude Towards The Post Office Savings Schemes With Reference To Sreenarayanapuram Grama Panchayath" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Sreelakshmi k Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.



JES NALJU

CCAUBCM076

Place: Irinjalakuda

Date: 13 03 2023



I would like to take the opportunity to express my preferred thanks and gratitude to all people widance. to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine mid divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sreelakshmi k, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JES NAIJU

Date: 13/03/2023

Scanned by TapScanner

" A STUDY ON BUYING BEHAVIOUR OF CONSUMERS TOWARDS BRANDED PRODUCTS IN FMCG SPECIAL REFERENCE TO SOFT DRINKS"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JOEL KANDAMKULATHY

(CCAUBCM077)

Under the supervision of

Mrs. SANDHYA V



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

2-1-

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled " A STUDY ON BUYING BEHAVIOUR OF CONSUMERS TOWARDS BRANDED PRODUCTS IN FMCG SPECIAL REFERENCE TO SOFT DRINKS" is a bonafide record of project done by JOEL KANDAMKULATHY, Reg. No. CCAUBCM077, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or Fellowship.

Jurph Prof. K.J.JOSEPH

Co-ordinator



Somly Mrs. SANDHYA V **Project Guide**

I, JOEL KANDAMKULATHY, hereby declare that the project work entitled " A STUDY ON BUYING BEHAVIOUR OF CONSUMERS TOWARDS BRANDED PRODUCTS IN FMCG SPECIAL REFERENCE TO SOFT DRINKS" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mrs. SANDHYA V ,Assistant Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

Date: 13.3.2023

Joel kandamkulathy

CCAUBCM077

I would like to take the opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance. Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews, Principle-in-Charge, Christ college Irinjalakuda for providing various facilities.

I am thankful to Prof. K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs. Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Mrs. Sandhya V, Assistant Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and corporation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted corporation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

" A STUDY ON COMMERCE STUDENTS ATTITUDE TOWARDS

PROFESSIONAL COURSES"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

PRINCE PAUL

(CCAUBCM078)

Under the supervision of

Mr. EDWIN ANTONY



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

Protein

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Commerce Students Attitude towards Professional Courses" is a bonafide record of project done by PRINCE PAUL, Reg. No. CCAUBCM078, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or

Fellowship

Prof. K.J.JOSEPH

Co-ordinator

Mr. EDWIN ANTONY

Project Guide

I, PRINCE PAUL, hereby declare that the project work entitled "A STUDY ON COMMERCE STUDENTS ATTITUDE TOWARDS PROFESSIONAL COURSES" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mr. EDWIN ANTONY, Assistant Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda Date: 13/03/202**3**



I would like to take the opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principle for providing various facilities.

I am thankful to Assoc.Prof. K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs. Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Mr. Edwin Antony., Assistant Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and cooperation in this regard.

I extend my hearty gratitude to the Librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

PRINCE PAUL

Date:

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE
	CONTENTS	NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER 1	INTRODUCTION	1-6
CHAPTER 2	REVIEW OF LITERATURE	7-8
CHAPTER 3	THEORETICAL FRAMEWORK	9-16
CHAPTER 4	DATA ANALYSIS AND	17-36
	INTERPRETATION	17.50
CHAPTER 5	FINDINGS, SUGGESTIONS	37-40
	& CONCLUSION	57 10
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE. NO.
4.1	Table showing gender	17
4.2	Table showing age group of students	18
4.3	Future success rate of students who choose professional courses	19
4.4	Difficulty of professional courses compared to other courses among students	20
4.5	Motive behind choosing the professional course among students	21
4.6	Improvement in skills and knowledge of students enrolled in professional courses	22
4.7	Difficulty of subjects in professional courses	23
4.8	Table showing better employment opportunities	24
4.9	Table showing high social status	25
4.10	Table showing comparatively short duration	26
4.11	Table showing financial stability	27

4.12	Table showing changes in learning	28
	style	
4.13	Table showing better industrial	29
	exposure	
4.14	Table showing availability of	30
	educational loan	
4.15	Table showing attitude of students	31
	towards professional courses	
4.16	Table showing the cost	32
4.17	Table showing entry requirements	33
4.18	Table showing role of regulated body	34
4.19	Table showing locational preference	35
	ruete she wing rocational prototonee	
4.20	Table showing the recommendation of	36
	professional courses to friends and	
	relatives by students.	

LIST OF FIGURES

TABLE NO	TITLE	PAGE. NO.
4.1	Gender of students	17
4.2	Age of students	18
4.3	Future success rate of students who	19
	choose professional courses	
4.4	Difficulty of professional courses	20
	compared to other courses among	
	students	
4.5	Motive behind choosing the	21
	professional course among students	
4.6	Improvement in skills and knowledge	22
	of students enrolled in professional	
	courses	
4.7	Difficulty of subjects in professional	23
	courses	
4.8	Better employment opportunities	24
	factor which influence the students.	
4.9	High social status factor which	25
	influence the students.	
4.10	Comparatively short duration factor	26
	which influence the students.	
4.11	Financial stability factor which	27
	influence the students.	
		1

4.12	Changes in learning style factor which	28
	influence the students.	
4.13	Better industrial exposure factor	29
	which influence the students.	
4.14	Availability of educational loan factor	30
	which influence the students.	
4.15	Attitude of students towards	31
	professional courses.	
4.16	Cost factor which may limit students	32
	from choosing the course.	
4.17	Entry requirement factor which may	33
	limitstudents from choosing the	
	course.	
4.18	Role of the regulated body factor	34
	which may limit students from	
	choosing the course.	
4.19	Locational preference factor which	35
	may limit students from choosing the	
	course.	
4.20	Recommendation of the professional	36
	courses to friends or relatives by	
	students.	

"A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ADIL ABDUL SAMAD

(CCAUBCM079)

Under the supervision of

Dr. P.L. GEORGE



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION" is a bonafide record of the project done by ADIL ABUDL SAMAD, Reg. No. CCAUBCM079, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for the award of any Degree, Diploma and Associateship or Fellowship.

EGELAU

Asso.Prof. K.J. Joseph Co-Ordinator

Dr. P/L GEORGE **Project Guide**

DECLARATION

I, ADIL ABDUL SAMAD, hereby declare that the project work entitled "A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Dr. P.L GEORGE Associate Professor, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

ADIL ABDUL SAMAD CCAUBCM079

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-Ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Dr.P.L.George, Asso. Professor whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ADIL ABDUL SAMAD

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF GRAPHS	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-14
CHAPTER III	THEORETICAL FRAMEWORK	15-33
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	34-46
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	47-49
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing age wise classification of respondents	34
4.2	Table showing gender wise classifications of respondents	35
4.3	Table showing income wise classifications of respondents	36
4.4	Table showing level of education of respondents	37
4.5	Table showing occupation level of the respondents	38
4.6	Table Showing which type of shopping do respondents prefer mostly	39
4.7	Table Showing how do respondents choose online shopping site	40
4.8	Table Showing have respondents done online shopping	41
4.9	Table Showing how often do respondents shop online	42
4.10	Table Showing which online site will respondents prefer	43

4.11	Table showing how respondents make payment when shopping online	44
4.12	Table showing in term of pricing, which online shopping site respondents are satisfied	45
4.13	Table showing on which occasions do respondents make purchase	46

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing age wise classification of respondents	34
4.2	Graph showing gender wise classifications of respondents	35
4.3	Graph showing income wise classifications of respondents	36
4.4	Graph showing level of education of respondents	37
4.5	Graph showing occupation level of the respondents	38
4.6	Graph Showing which type of shopping do respondents prefer mostly	39
4.7	Graph Showing how do respondents choose online shopping site	40
4.8	Graph showing have respondents done online shopping	41

4.9	Graph showing how often do respondents shop online	42
4.10	Graph showing which online site will respondents prefer	43
4.11	Graph showing how respondents make payment when shopping online	44
4.12	Graph showing in term of pricing, which online shopping site respondents are satsified	45
4.13	Graph showing on which occasions do respondents make purchase	46

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF **TCS LTD**"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

AJIN M J

(CCAUBCM080)

Under the supervision of

Ms. SMITHA ANTONY M



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

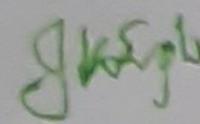
CALICUT UNIVERSITY

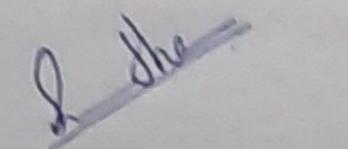


DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on Financial Performance Analysis of TCS Ltd" is a bonafide record of project done by AJIN M J, Reg. No. CCAUBCM080, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

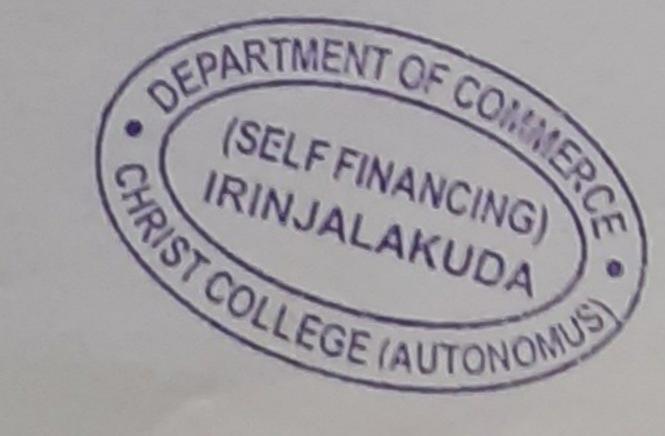




Assoc.Prof. K.J. Joseph

Co-ordinator

Ms. SMITHA ANTONY M Project Guide



DECLARATION

I, AJIN M J, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF TCS LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Smitha Antony Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

AJIN M J

Date:

CCAUBCM080

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Smitha Antony, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

AJIN M J

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS
	LIST OF TABLES
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
	BIBLIOGRAPHY

TABLE PAGE NO: TITLE NO Table showing Current Ratio 4.1. 19 4.2 Table showing Quick Ratio 20 4.3 21 Table Showing Absolute Liquidity Ratio 4.4 22 Table Showing Proprietary Ratio 4.5 Table showing Fixed Asset to Net worth Ratio 23 4.6 24 Table Showing Debt – Equity Ratio Table Showing Return on Shareholders Fund 4.7 25 4.8 26 Table Showing Return on Investment 4.9 27 Table Showing Net Profit Ratio

Table Showing Gross Profit Ratio

28

4.10

LIST OF TABLES

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing Current Ratio	19
4.2	Graph showing Quick Ratio	20
4.3	Graph showing Absolute Liquidity Ratio	21
4.4	Graph showing Proprietary Ratio	22
4.5	Graph showing Fixed Asset to Net worth Ratio	23
4.6	Graph showing Debt – Equity Ratio	24
4.7	Graph Showing Return on Shareholders Fund	25
4.8	Graph Showing Return on Investment	26
4.9	Graph Showing Net Profit Ratio	27
4.10	Graph Showing Gross Profit Ratio	28

"A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA In

partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ARYAN MENON

(CCAUBCM081)

Under the supervision of

Ms. HARITHA C.R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), JRINJALAKUDA

UNIVERSITY OF CALICUT

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY" is a bonafide record of project done by ARYAN MENON, Reg. No. CCAUBCM081, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator



Ms. Haritha C.R Project Guide

DECLARATION

I,ARYAN MENON, hereby declare that the project work entitled "A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Haritha C.R Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

ARYAN MENON

CCAUBCM081

Place: Irinjalakuda Date : 13/03/2023

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ARYAN MENON

Date: 13/03/2023

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO
	LIST OF TABLES	
	LIST OF FIGURES	
1	INTRODUCTION	1-5
2	REVIEW OF LITERATURE	6-10
3	THEORETICAL FRAMEWORK	11-18
4	DATA ANALYSIS AND INTERPRETATION	19-36
5	FINDINGS,SUGGESTIONS & CONCLUSION	37-42
6	BIBLIOGRAPHY	

LIST OF FIGURES

FIGURE NO	TITLE	PAGE NO
4.1	Figure showing the age-wise classification of respondents	20
4.2	Figure showing the gender-wise classification of respondents	21
4.3	Figure showing the occupation of respondents	22
4.4	Figure showing the interest of respondents in using Himalaya cosmetic products	23
4.5	Figure showing the most effective promotional methods	24
4.6	Figure showing the promotional methods have increased the sale of cosmetic products	25
4.7	Figure showing the purchase frequency of the consumers	26
4.8	Figure showing whether information collected before purchase	27
4.9	Figure showing the purpose of buying cosmetic products	28
4.10	Figure showing the monthly expenditure on buying cosmetics	29
4.11	Figure showing the place of purchase consumer prefer	30
4.12	Figure showing the frequency of online purchasing	31
4.13	Figure showing the period of usage	32
4.14	Figure showing the major factors that influence while choosing the cosmetic products	33

LIST OF TABLES

FIGURE NO	TITLE	PAGE NO
4.1	Figure showing the age-wise classification of respondents	20
4.2	Figure showing the gender-wise classification of respondents	21
4.3	Figure showing the occupation of respondents	22
4.4	Figure showing the interest of respondents in using Himalaya cosmetic products	23
4.5	Figure showing the most effective promotional methods	24
4.6	Figure showing the promotional methods have increased the sale of cosmetic products	25
4.7	Figure showing the purchase frequency of the consumers	26
4.8	Figure showing whether information collected before purchase	27
4.9	Figure showing the purpose of buying cosmetic products	28
4.10	Figure showing the monthly expenditure on buying cosmetics	29
4.11	Figure showing the place of purchase consumer prefer	30
4.12	Figure showing the frequency of online purchasing	31
4.13	Figure showing the period of usage	32
4.14	Figure showing the major factors that influence while choosing the cosmetic products	33

"A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ASIF HAROON

(CCAUBCM082)

Under the supervision of

Ms. SREELAKSHMI K



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH" is a bonafide record of project done by ASIF HAROON, Reg. No. CCAUBCM082, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SREELAKSHMI K Project Guide

DECLARATION

I, ASIF HAROON, hereby declare that the project work entitled "A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Sreelakshmi k Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

IAROON

Place: Irinjalakuda

Date:

CCAUBCM082

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sreelakshmi K , Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

l express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ASIF HAROON

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS
	LIST OF TABLES
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
	BIBLIOGRAPHY

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Gender wise classification of Respondents	19
4.2	Table showing Age wise classification of Respondents	20
4.3	Table showing Educational wiseclassification of Respondents	21
4.4	Table showing Occupational wise classification of Respondents	22
4.5	Table showing Annual income of the Respondents	23
4.6	Table Showing Respondents from differentdepartment	24
4.7	Table Showing The Respondents who prefer to consume soft drinks	25
4.8	Table Showing Brand preference of Respondents	26
4.9	Table Showing The Respondent usage of stated brand	27
4.10	Table Showing Sources which influenced the Respondents to buy soft drinks	28
4.11	Table showing opinion about the brand	29

4.12	Table showing influence of advertisement	30
4.13	Table showing Respondent like to change the brand frequently	31
4.14	Table showing influence of advertisement to try out new soft drinks	32
4.15	Table showing Respondents preference on soft drinks	33
4.16	Table showing common place preferred to purchase soft drinks	34
4.17	Table showing quantity preference of respondent	35
4.18	Table showing Respondents view about soft drinks	36
4.19	Table showing Respondents satisfaction level	37
4.20	Table showing factors influencing purchase decision	38

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Figure showing Gender wise classification of Respondents	19
4.2	Figure showing Age wise classification of Respondents	20
4.3	Figure showing Educational wise classification of Respondents	21
4.4	Figure showing Occupational wise classification of Respondents	22
4.5	Figure showing Annual income of the Respondents	23
4.6	Figure Showing Respondents from different department	24
4.7	Figure Showing The Respondents who prefer to consume soft drinks	25
4.8	Figure Showing Brand preference of Respondents	26
4.9	Figure Showing The Respondent usage of stated brand	27

4.10	Figure Showing Sources which influenced the Respondents to buy soft drinks	28
4.11	Figure showing opinion about the brand	29
4.12	Figure showing influence of advertisement	30
4.13	Figure showing Respondent like to change the brand frequently	31
4.14	Figure showing influence of advertisement to try out new soft drinks	32
4.15	Figure showing Respondents preference on soft drinks	33
4.16	Figure showing common place preferred to purchase soft drinks	34
4.17	Figure showing quantity preference of respondent	35
4.18	Figure showing Respondents view about soft drinks	36
4.19	Figure showing Respondents satisfaction level	37
4.20	Figure showing factors influencing purchase decision	38

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ASWATHY T G

(CCAUBCM083)

Under the supervision of

Ms. SMITHA ANTONY M



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD" is a bonafide record of project done by ASWATHY T G, Reg. No. CCAUBCM083, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator Ms. SMITHA ANTONY M Project Guide

DECLARATION

I, ASWATHY T G, hereby declare that the project work entitled "ASTUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Smitha Antony M Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

ASWATHY T G

Date:

CCAUBCM083

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Smitha Antony M, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ASWATHY T G

Date:

TABLES OF CONTENTS

CHAPTER NO.	CONTENTS	PAGE NO.
CHAPTER I	INTODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-11
CHAPTER III	THEORETICAL FRAMEWORK	12-19
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	20-31
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION BIBLIOGRAPHY	32-34
	ANNEXURE	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Current Ratio	22
4.2	Table showing Quick Ratio	23
4.3	Table showing Absolute Liquid Ratio	24
4.4	Table showing Total Assets to Debt Ratio	25
4.5	Table showing Debt Equity Ratio	26
4.6	Table showing Proprietary Ratio	27
4.7	Table showing Gross Profit Ratio	28
4.8	Table showing Return on Shareholders Fund	29
4.9	Table showing Stock Turnover Ratio	30
5.0	Table showing Working Capital Turnover Ratio	31

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing changes in current ratio	22
4.2	Graph showing changes in Quick ratio	23
4.3	Graph showing changes in Absolute Liquid Ratio	24
4.4	Graph showing changes in Total Assets to Debt Ratio	25
4.5	Graph showing changes in Debt Equity Ratio	26
4.6	Graph showing changes in Proprietary Ratio	27
4.7	Graph showing changes in Gross Profit Ratio	28
4.8	Graph showing changes in Return on Shareholders Fund	29
4.9	Graph showing changes in Stock Turnover Ratio	30
5.0	Graph showing changes in Working Capital Turnover Ratio	31

" A STUDY ON COMMERCE STUDENTS ATTITUDE TOWARDS

PROFESSIONAL COURSES"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

HARSHA MOHAN

(CCAUBCM085)

Under the supervision of

Mr. EDWIN ANTONY



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Commerce Students Attitude towards Professional Courses" is a bonafide record of project done by HARSHA MOHAN, Reg. No. CCAUBCM085, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or

Fellowship.

Co-ordinator

Mr. EDWIN ANTONY

PARTMENT OF COM

OLLEGE

Project Guide

DECLARATION

I, HARSHA MOHAN, hereby declare that the project work entitled "A STUDY ON COMMERCE STUDENTS ATTITUDE TOWARDS PROFESSIONAL COURSES" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mr. EDWIN ANTONY, Assistant Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda Date: HARSHA MOHAN CCAUBCM085

ACKNOWLEDGEMENT

I would like to take the opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principle for providing various facilities.

I am thankful to Assoc.Prof. K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs. Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Mr. Edwin Antony., Assistant Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and cooperation in this regard.

I extend my hearty gratitude to the Librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda	HARSHA MOHAN
Date:	CCAUBCM085

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER 1	INTRODUCTION	1-6
CHAPTER 2	REVIEW OF LITERATURE	7-8
CHAPTER 3	THEORETICAL FRAMEWORK	9-16
CHAPTER 4	DATA ANALYSIS AND	17-36
CHAPTER 5	INTERPRETATION FINDINGS, SUGGESTIONS	37-40
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE. NO.
4.1	Table showing gender	17
4.2	Table showing age group of students	18
4.3	Future success rate of students who choose professional courses	19
4.4	Difficulty of professional courses compared to other courses among students	20
4.5	Motive behind choosing the professional course among students	21
4.6	Improvement in skills and knowledge of students enrolled in professional courses	22
4.7	Difficulty of subjects in professional courses	23
4.8	Table showing better employment opportunities	24
4.9	Table showing high social status	25
4.10	Table showing comparatively short duration	26
4.11	Table showing financial stability	27

4.12	Table showing changes in learning	28
	style	
4.13	Table showing better industrial	29
	exposure	
4.14	Table showing availability of	30
	educational loan	
4.15	Table showing attitude of students	31
	towards professional courses	
4.16	Table showing the cost	32
4.17	Table showing entry requirements	33
4.18	Table showing role of regulated body	34
4.19	Table showing locational preference	35
4.20	Table showing the recommendation of	36
	professional courses to friends and	
	relatives by students.	

LIST OF FIGURES

TABLE NO	TITLE	PAGE. NO.
4.1	Gender of students	17
		10
4.2	Age of students	18
4.3	Future success rate of students who	19
	choose professional courses	
4.4	Difficulty of professional courses	20
	compared to other courses among	
	students	
4.5	Motive behind choosing the	21
	professional course among students	
4.6	Improvement in skills and knowledge	22
	of students enrolled in professional	
	courses	
4.7	Difficulty of subjects in professional	23
	courses	
4.8	Better employment opportunities	24
	factor which influence the students.	
4.9	High social status factor which	25
	influence the students.	
4.10	Comparatively short duration factor	26
	which influence the students.	
4.11	Financial stability factor which	27
	influence the students.	
L		<u> </u>

4.12	Changes in learning style factor which	28
	influence the students.	
4.13	Better industrial exposure factor	29
	which influence the students.	
4.14	Availability of educational loan factor	30
	which influence the students.	
4.15	Attitude of students towards	31
	professional courses.	
4.16	Cost factor which may limit students	32
	from choosing the course.	
4.17	Entry requirement factor which may	33
	limitstudents from choosing the	
	course.	
4.18	Role of the regulated body factor	34
	which may limit students from	
	choosing the course.	
4.19	Locational preference factor which	35
	may limit students from choosing the	
	course.	
4.20	Recommendation of the professional	36
	courses to friends or relatives by	
	students.	
r	•	

" A STUDY ON COMMERCE STUDENTS ATTITUDE TOWARDS

PROFESSIONAL COURSES"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

HARSHA MOHAN

(CCAUBCM085)

Under the supervision of

Mr. EDWIN ANTONY



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Commerce Students Attitude towards Professional Courses" is a bonafide record of project done by HARSHA MOHAN, Reg. No. CCAUBCM085, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or

Fellowship.

Co-ordinator

Mr. EDWIN ANTONY

PARTMENT OF COM

OLLEGE

Project Guide

DECLARATION

I, HARSHA MOHAN, hereby declare that the project work entitled "A STUDY ON COMMERCE STUDENTS ATTITUDE TOWARDS PROFESSIONAL COURSES" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mr. EDWIN ANTONY, Assistant Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda Date: HARSHA MOHAN CCAUBCM085

ACKNOWLEDGEMENT

I would like to take the opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principle for providing various facilities.

I am thankful to Assoc.Prof. K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs. Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Mr. Edwin Antony., Assistant Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and cooperation in this regard.

I extend my hearty gratitude to the Librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda	HARSHA MOHAN
Date:	CCAUBCM085

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER 1	INTRODUCTION	1-6
CHAPTER 2	REVIEW OF LITERATURE	7-8
CHAPTER 3	THEORETICAL FRAMEWORK	9-16
CHAPTER 4	DATA ANALYSIS AND	17-36
CHAPTER 5	INTERPRETATION FINDINGS, SUGGESTIONS	37-40
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE. NO.
4.1	Table showing gender	17
4.2	Table showing age group of students	18
4.3	Future success rate of students who choose professional courses	19
4.4	Difficulty of professional courses compared to other courses among students	20
4.5	Motive behind choosing the professional course among students	21
4.6	Improvement in skills and knowledge of students enrolled in professional courses	22
4.7	Difficulty of subjects in professional courses	23
4.8	Table showing better employment opportunities	24
4.9	Table showing high social status	25
4.10	Table showing comparatively short duration	26
4.11	Table showing financial stability	27

4.12	Table showing changes in learning	28
	style	
4.13	Table showing better industrial	29
	exposure	
4.14	Table showing availability of	30
	educational loan	
4.15	Table showing attitude of students	31
	towards professional courses	
4.16	Table showing the cost	32
4.17	Table showing entry requirements	33
4.18	Table showing role of regulated body	34
4.19	Table showing locational preference	35
4.20	Table showing the recommendation of	36
	professional courses to friends and	
	relatives by students.	

LIST OF FIGURES

TABLE NO	TITLE	PAGE. NO.
4.1	Gender of students	17
		10
4.2	Age of students	18
4.3	Future success rate of students who	19
	choose professional courses	
4.4	Difficulty of professional courses	20
	compared to other courses among	
	students	
4.5	Motive behind choosing the	21
	professional course among students	
4.6	Improvement in skills and knowledge	22
	of students enrolled in professional	
	courses	
4.7	Difficulty of subjects in professional	23
	courses	
4.8	Better employment opportunities	24
	factor which influence the students.	
4.9	High social status factor which	25
	influence the students.	
4.10	Comparatively short duration factor	26
	which influence the students.	
4.11	Financial stability factor which	27
	influence the students.	
L		<u> </u>

4.12	Changes in learning style factor which	28
	influence the students.	
4.13	Better industrial exposure factor	29
	which influence the students.	
4.14	Availability of educational loan factor	30
	which influence the students.	
4.15	Attitude of students towards	31
	professional courses.	
4.16	Cost factor which may limit students	32
	from choosing the course.	
4.17	Entry requirement factor which may	33
	limitstudents from choosing the	
	course.	
4.18	Role of the regulated body factor	34
	which may limit students from	
	choosing the course.	
4.19	Locational preference factor which	35
	may limit students from choosing the	
	course.	
4.20	Recommendation of the professional	36
	courses to friends or relatives by	
	students.	

"A STUDY ON WORKING CAPITAL MANAGEMENT OF STEEL INDUSTRIALS KERALA LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JERIN LISSON

(CCAUBCM086)

Under the supervision of

Mr. EDWIN ANTONY



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on WORKING CAPITAL MANAGEMENT OF STEEL INDUSTRIALS KERALA LTD" is a Bonafede record of project done by JERIN LISSON, Reg. No. CCAUBCM086, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asst. Prof. K.J. Joseph Co-ordinator Mr. EDWIN ANTONY Project Guide

DECLARATION

I, JERIN LISSON, hereby declare that the project work entitled "A STUDY ON WORKING CAPITAL MANAGEMENT OF STEEL INDUSTRIALS KERALA LTD" is a record of independent and Bonafede project work carried out by me under the supervision and guidance of Mr. EDWIN ANTONY Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

JERIN LISSON CCAUBCM086

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Asst.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Mr. Edwin Antony , Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JERIN LISSON

Date:

TABLES OF CONTENTS

CONTENTS	PAGE N0.
LIST OF TABLES	
LIST OF GRAPHS	
INTRODUCTION	1-8
REVIEW OF LITERATURE	9-15
THEORETICAL FRAMEWORK	16-30
DATA ANALYSIS AND INTERPRETATION	31-43
FINDINGS, SUGGESTIONS & CONCLUSION	44-46
BIBLIOGRAPHY	
	LIST OF TABLES LIST OF GRAPHS INTRODUCTION REVIEW OF LITERATURE THEORETICAL FRAMEWORK DATA ANALYSIS AND INTERPRETATION FINDINGS, SUGGESTIONS & CONCLUSION

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing current ratio	31
4.2	Table showing liquid ratio	32
4.3	Table showing long term debt equity ratio	33
4.4	Table showing proprietary ratio	35
4.5	Table showing inventory turnover ratio	37
4.6	Table Showing debtor's turnover ratio	39
4.7	Table Showing creditor's turnover ratio	41
4.8	Table showing working capital turnover ratio	42

LIST OF GRAPHS

FIGURE NO	TITLE	PAGE NO:
4.1.	Graph showing current ratio	31
4.2	Graph showing liquid ratio	32
4.3	Graph showing long term debt equity ratio	34
4.4	Graph showing proprietary ratio	36
4.5	Graph showing inventory turnover ratio	38
4.6	Graph showing debtor's turnover ratio	40
4.7	Graph showing creditor's turnover ratio	41
4.8	Graph showing working capital turnover ratio	43

"A STUDY ON WORKING CAPITAL MANAGEMENT OF MARUTI SUZUKI LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by JESWIN JIMMY (CCAUBCM087)

Under the supervision of Ms. SIJI CL



DEPARTMENT OF COMMERCE CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on Working capital management of maruti Suzuki Ltd" is a bonifide record of project done by JESWIN JIMMY Reg. No. CCAUBCM087, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associate ship or Fellowship.

Sleep

Ass.Prof. K.J. Joseph Co-ordinator

Ms.Siji CL Project Guide

DECLARATION

I, JESWIN JIMMY, hereby declare that the project work entitled "A STUDY ON WORKING CAPITAL MANAGEMENT OF MARUTI SUZUKI LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Siji CL Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Kodangaloor

JESWIN JIMMY

Date: 20/02/23

CCAUBCM087

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

l express my sincere gratitude to Ms. Siji CL, Asst. Professor – on contract, for providing proper help and encouragement in the preparation of this report.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JESWIN JIMMY

Date: 20/02/23

)

١,

)

5

•

TABLES OF CONTENTS

Đ.

3

3

.

•

3

3

3

)

)

>

)

9

)

)

)

Ì

Ì.

SL.NO	CONTENTS
	LIST OF TABLES
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
- <u> </u>	BIBLIOGRAPHY

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.1	Current Ratio	22
4.2	Quick Ratio	23
4.3	Inventory turnover ratio	24
4.4	Working capital turnover ratio	25
4.5	Return on Shareholders Fund	26
4.6	Return on total assets	27
4.7	Return on investment	28
4.8	Net profit ratio	29
4.9	Operating Profit Ratio	30
4.10	Gross Profit Ratio	31

CHART NO	TITLE	PAGE NO
4.1	Current Ratio	22
4.2	Quick Ratio	23
4.3	Inventory Turnover Ratio	24
4.4	Working capital turnover ratio	25
4.5	Current asset turnover ratio	26
4.6	Return on total assets	27
4.7	Return on investment	28
4.8	Net profit ratio	29
4.9	Operating Profit Ratio	30
4.10	Gross Profit Ratio	31

•

)

)

)

)

5

)

3

LIST OF CHARTS

"A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JIBIN JAMES

(CCAUBCM088)

Under the supervision of

Ms. SWATHY V CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Customer satisfaction towards online shopping" is a bonafide record of project done by JIBIN JAMES, Reg. No. CCAUBCM088, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Stopp

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SWATHY V CHANDRAN Project Guide

(SELF FINANCING) RINJALAKUDA LEGE (AUTON

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and Bratinade to all people who have helped me with sound advice and able Euidance

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy v chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JIBIN JAMES

Date: 13-03-2023

TABLES OF CONTENTS

SL.NO	CONTENTS
	LIST OF TABLES
	LIST OF GRAPHS
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
	BIBLIOGRAPHY
	APPENDIX

LIST	OF	TA	BLES
------	----	----	------

TABLE NO	TITLE	PAGE NO:
4.1.	Gender of respondents	12
4.2	Age of respondents	13
4.3	Educational qualification of respondents	14
4.4	Occupation of respondents	15
4.5	Annual income of respondents	16
4.6	How often respondents shop online in the last 6 months	17
4.7	How much time respondents spend on internet everday	18
4.8	Why respondents choose to shop online	19
4.9	Which one affect respondents satisfaction most during their previous online shopping experience	20
4.10	How did respondents get the idea of buying products through an online	21
4.11	The service quality of seller is important	22
4.12	Speed of delivery is important	23
4.13	Which shopping site respondents prefer for online shopping	24
4.14	That are the products respondents normally purchase through online	25
4.15	What are the crucial factors which affect respondents decision making in the final selection of products	26

4.16	What are main barriers which keep respondents away from online shopping	27
4.17	Will respondents read the return policy of the shops before conducting transactions	28
4.18	Do the respondents go toa retail store before making their final decision of online shopping	29
4.19	If the product has the same price in the retail stores as well as in online, which one will you prefer	30
4.20	Have respondents faced problems in online shopping	31
4.21	Do respondents think online shopping is risky	32
4.22	Which payment method respondents prefer in online shopping	33
4.23	Are respondents satisfied with online shopping	34
4.24	Will respondents recommend others to do online shopping	35

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Gender of respondents	12
4.2	Age of respondents	13
4.3	Educational qualification of respondent	14
4.4	Occupation of respondents	15
4.5	Annual income of respondents	16
4.6	How often respondents shop online in the last 6 months	17
4.7	How much time respondents spend on internet everyday	18
4.8	Why respondents choose to shop online	19
4.9	Which one affect respondents satisfaction most during their previous online shopping experience	20
4.10	How did respondents get the idea of buying products through an online	21
4.11	The service quality of seller is important	22
4.12	Speed of delivery is important	23
4.13	Which hopping site respondents prefer for online shopping	24
4.14	What are the products respondents normally purchase through online	25
4.15	What are the crucial factors which affect respondents decision making in the final selection of products	26
4.16	What are the main barriers which keep	27

4.24	Will repondents recommend others to do online shopping	35
4.23	Are respondents satisfied with online shopping	34
4.22	Which payment method respondents prefer in online shopping	33
4.21	Do the respondents think online shopping is risky	32
4.20	Have the respondents faced problems in online shopping	31
4.19	If the product has the same price in the retail stores as well as in online, which one will prefer	30
4.18	Do the respondents go to a retail store before making their final decision of online shopping	29
4.17	Will respondents read the return policy of the shops before conducting transactions	28
	respondents away from online shopping	

"A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKKUDA MUNCIPALITY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

KRISHNAVENI P.U

(CCAUBCM090)

Under the supervision of

Ms.HARITHA C.R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

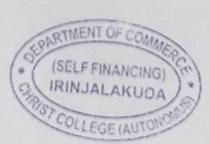
CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY" is a bonafide record of project done by KRISHNAVENI P.U, Reg. No. CCAUBCM090, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator



ala Ms. Haritha C.R. **Project Guide**

DECLARATION

I,KRISHNAVENI P.U, hereby declare that the project work entitled "A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Haritha C.R Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

KRISHNAVENI P.U CCAUBCM090

Place: Irinjalakuda Date : 13/03/2023

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

KRISHNAVENI P.U

Date:

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO
	LIST OF TABLES	
	LIST OF FIGURES	
1	INTRODUCTION	1-5
2	REVIEW OF LITERATURE	6-10
3	THEORETICAL FRAMEWORK	11-18
4	DATA ANALYSIS AND INTERPRETATION	19-36
5	FINDINGS,SUGGESTIONS & CONCLUSION	37-42
6	BIBLIOGRAPHY	

LIST OF FIGURES

FIGURE NO	TITLE	PAGE NO
4.1	Figure showing the age-wise classification of respondents	20
4.2	Figure showing the gender-wise classification of respondents	21
4.3	Figure showing the occupation of respondents	22
4.4	Figure showing the interest of respondents in using Himalaya cosmetic products	23
4.5	Figure showing the most effective promotional methods	24
4.6	Figure showing the promotional methods have increased the sale of cosmetic products	25
4.7	Figure showing the purchase frequency of the consumers	26
4.8	Figure showing whether information collected before purchase	27
4.9	Figure showing the purpose of buying cosmetic products	28
4.10	Figure showing the monthly expenditure on buying cosmetics	29
4.11	Figure showing the place of purchase consumer prefer	30
4.12	Figure showing the frequency of online purchasing	31
4.13	Figure showing the period of usage	32
4.14	Figure showing the major factors that influence while choosing the cosmetic products	33

LIST OF TABLES

FIGURE NO	TITLE	PAGE NO
4.1	Figure showing the age-wise classification of respondents	20
4.2	Figure showing the gender-wise classification of respondents	21
4.3	Figure showing the occupation of respondents	22
4.4	Figure showing the interest of respondents in using Himalaya cosmetic products	23
4.5	Figure showing the most effective promotional methods	24
4.6	Figure showing the promotional methods have increased the sale of cosmetic products	25
4.7	Figure showing the purchase frequency of the consumers	26
4.8	Figure showing whether information collected before purchase	27
4.9	Figure showing the purpose of buying cosmetic products	28
4.10	Figure showing the monthly expenditure on buying cosmetics	29
4.11	Figure showing the place of purchase consumer prefer	30
4.12	Figure showing the frequency of online purchasing	31
4.13	Figure showing the period of usage	32
4.14	Figure showing the major factors that influence while choosing the cosmetic products	33

"A STUDY ON AWARENESS AMONG COLLEGE STUDENTS ON E-BANKING SERVICES"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

LAZAR CHAKOLA

(CCAUBCM091)

Under the supervision of

Ms. MRIDULA GOVIND



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON AWARENESS AMONG COLLEGE STUDENTS ON E-BANKING SERVICES" is a Bonafide record of project done by LAZAR CHAKOLA, Reg. No. CCAUBCM091, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Assoc. Prof. K.J. Joseph Co-Ordinator Ms. MRIDULA GOVIND Project Guide

DECLARATION

I, LAZAR CHAKOLA, hereby declare that the project work entitled "A STUDY ON AWARENESS AMONG COLLEGE STUDENTS ON E-BANKING SERVICES" is a record of independent and Bonafide project work carried out by me under the supervision and guidance of Ms. MRIDULA GOVIND Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

LAZAR CHAKOLA CCAUBCM091

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Asso. Prof. K.J. Joseph, Co-Ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. SANDHYA V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. MRIDULA GOVIND, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the Librarian and other library staff of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

LAZAR CHAKOLA

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER I	INTRODUCTION	2 - 4
CHAPTER II	REVIEW OF LITERATURE	6 - 7
CHAPTER III	THEORETICAL FRAMEWORK	9 - 13
CHAPTER	DATA ANALYSIS AND	
IV	INTERPRETATION	15 - 28
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	30 - 31
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1	Table showing classification of respondents on the basis of gender	15
4.2	Table showing classification of respondents on the basis of Age	16
4.3	Table showing classification of data on the basis of awareness of E-banking	17
4.4	Table showing classification of data on basis often have you used E-Banking Services in the past 6 months	18
4.5	Table showing classification of data on why they choose E-banking services	19
4.6	Table showing whether their bank charge them for its E-Banking Services	20
4.7	Table showing If bank charges will reduce the usage of the respondents in availing e-banking services	21
4.8	Table showing no. Of respondents who have faced difficulties using E-Banking Services	22
4.9	Table showing no. Of respondents who prefer e- banking over normal banking	23
4.10	Table showing the overall internet experience of the respondents	24
4.11	Table showing Factors that effect the willingness of respondents to use the E-Banking services of a bank	25

4.12	Table Showing the E-banking features used by the respondents	26
4.13	Table showing no. Of respondents who feel E-banking is safe	27
4.14	Table showing the changes respondents want to see in Online Banking	27

LIST OF FIGURES

TABLE NO	TITLE	PAGE NO:
4.1	Figure showing classification of respondents on the basis of gender	15
4.2	Figure showing classification of respondents on the basis of Age	16
4.3	Figure showing classification of data on the basis of awareness of E-banking	17
4.4	Figure showing classification of data on basis often have you used E-Banking Services in the past 6 months	18
4.5	Figure showing classification of data on why they choose E-banking services	19
4.6	Figure showing whether their bank charge them for its E-Banking Services	20
4.7	Figure showing If bank charges will reduce the usage of the respondents in availing e-banking services	21
4.8	Figure showing no. Of respondents who have faced difficulties using E-Banking Services	22
4.9	Figure showing no. Of respondents who prefer e- banking over normal banking	23
4.10	Figure showing the overall internet experience of the respondents	24
4.11	Figure showing Factors that effect the willingness of respondents to use the E-Banking services of a bank	25

4.12	Figure Showing the E-banking features used by the respondents	26
4.13	Figure showing no. Of respondents who feel E-banking is safe	27
4.14	Figure showing the changes respondents want to see in Online Banking	28

"A STUDY ON CUSTOMER PERCEPTION TOWARDS DIGITAL PAYMENT SYSTEM WITH SPECIAL REFERENCE TO THRISSUR DISTRICT"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MILNET MARIA SANI

(CCAUBCM092)

Under the supervision of

Ms. SIJI CL



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

×//

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on customer perception towards digital payment with special reference to thrissur district" is a bonafide record of project done by MILNET MARIA SANI, Reg. No. CCAUBCM092, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

TMENTO

(SELFEI

THIST COLLEGE IAU

Asso.Prof. K.J. Joseph **Co-ordinator**

SLILCL **Project Guide**

DECLARATION

I,MILNET MARIA SANI, hereby declare that the project work entitled "A STUDY ON CONSUMER PERCEPTION TOWRDS DIGITAL PAYMENT WITH SPECIAL REFERENCE TO THRISSUR DISTICT" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.SIJI CL Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

MIL NR

Date: 13-03-2023

CCAUBCM092

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities. I am thankful to Asso. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Siji CL, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakud

MILNET MARIA SANI

Date:

TABLES OF CONTENTS

CHAPTER NO.	CONTENTS	PAGE NO:
	LIST OF TABLES	
si	LIST OF FIGURES	
CHAPTER 1	INTRODUCTION	1 - 4
CHAPTER 2	REVIEW OF LITERATURE	5 - 10
CHAPTER 3	THEORATICAL FRAME WORK	11 - 16
CHAPTER 4	DATA ANALYSIS AND INTERPRETATION	17 - 37
CHAPTER 5	FINDINGS,SUGGESTIONS& CONCLUSION	38 - 41
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Age of the respondents	22
4.2	Table showing gender of the respondents	23
4.3	Table showing the number of people using digital payments	24
4.4	Table showing most usage cards of customers	25
4.5	Table Showing the satisfied customers insecurities offered by digital payment system	26
4.6	Table Showing purpose of using digital payment system	27
4.7	Table Showing the factor made by customer to choose digital payment system	28
4.8	Table Showing drawbacks of digital payment	29
4.9	Table Showing the procedure of digital payment is easy	30
4.10	Table showing high speed of electronic payment system	31
4.11	Table showing the knowledge of customer to use the digital payment	32
4.12	Table showing the Digital payments are more convenient	33

4.13	Table showing the number of years the customerusing the digital payment	34
4.14	Table showing digital payment is user friendly	35
4.15	Table showing security concerns of cashless payments	36
4.16	Table showing sources of awareness about digital payments	37
4.17	Table showing the level of awareness about digital payments	38
4.18	Table showing OTP text is secure in digital payment	39
4.19	Table showing the chance for hacking theelectronic payment is less	40
4.20	Table showing recommendation of digital payment system	41
4.21	Table showing overall rating of digital payments	42

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1	Graph showing the age of respondents	22
4.2	Graph showing the gender of respondents	23
4.3	Graph showing the number of people using digital payments	24
4.4	Graph showing most usage cards of customers	25
4.5	Graph Showing the satisfied customers in securities offered by digital payment system	26
4.6	Graph Showing purpose of using digital payment system	27
4.7	Graph Showing the factor made by customer to choose digital payment system	28
4.8	Graph Showing drawbacks of digital payment	29
4.9	Graph Showing the procedure of digital payment is easy	30
4.10	Graph showing high speed of electronic payment system	31
4.11	Graph showing the knowledge of customer to use the digital payment	32
4.12	Graph showing the Digital payments are more convenient	33

4.13	Graph showing the number of years the customer using the digital payment	34
4.14	Graph showing digital payment is user friendly	35
4.15	Graph showing security concerns of cashless payments	36
4.16	Graph showing sources of awareness about digital payments	37
4.17	Graph showing the level of awareness about digital payments	38
4.18	Graph showing OTP text is secure in digital payment	39
4.19	Graph showing the chance for hacking the electronic payment is less	40
4.20	Graph showing recommendation of digital payment system	41
4.21	Graph showing overall rating of digital payment system	42

"A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MOHAMED NADIR K N

(CCAUBCM093)

Under the supervision of

Ms. SWATHY V CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

P

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Customer satisfaction towards online shopping" is a bonafide record of project done by MOHAMED NADIR K N, Reg. No. CCAUBCM093, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Skeph

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SWATHY V CHANDRAN Project Guide



DECLARATION

I, MOHAMED NADIR K N, hereby declare that the project work entitled "A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Swathy v chandran Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Wede

MOHAMED NADIR K N

Place: Irinjalakuda Date: 13/03/2023

CCAUBCM093

I would like to take the opportunity to express my preferred thanks and guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy v chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

MOHAMED NADIR K N

ON FINANCIAL PERFORM

Date: 13/03/2023

"A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING"

E

15

Y

1

Y

5

2

A.S.

y

Z

Ch.

4

C

R

19

2

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JIBIN JAMES

(CCAUBCM088)

Under the supervision of

Ms. SWATHY V CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Customer satisfaction towards online shopping" is a bonafide record of project done by JIBIN JAMES, Reg. No. CCAUBCM088, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

RTMENT OF CO

(SELF FINANCING

Sterph

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SWATHY V CHANDRAN Project Guide

DECLARATION

I, JIBIN JAMES, hereby declare that the project work entitled "A STUDY ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Swathy v chandran Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

JIBIN JAMES

Place: Irinjalakuda

Date: 13-03 -2023

CCAUBCM088

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy v chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

3

4

30

-

JIBIN JAMES

Date: 13-03-2023

TABLES OF CONTENTS

SL.NO	CONTENTS
	LIST OF TABLES
	LIST OF GRAPHS
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
	BIBLIOGRAPHY
	APPENDIX

LIST OF TABLES

NO	TITLE	PAGE NO
4.1.	Gender of respondents	12
4.2	Age of respondents	13
4.3	Educational qualification of respondents	14
4.4	Occupation of respondents	15
4.5	Annual income of respondents	16
4.6	How often respondents shop online in the last 6 months	17
4.7	How much time respondents spend on internet everday	18
4.8	Why respondents choose to shop online	19
4.9	Which one affect respondents satisfaction most during their previous online shopping experience	20
4.10	How did respondents get the idea of buying products through an online	21
4.11	The service quality of seller is important	22
4.12	Speed of delivery is important	23
4.13	Which shopping site respondents prefer for online shopping	24
4.14	That are the products respondents normally purchase through online	25
4.15	What are the crucial factors which affect respondents decision making in the final selection of products	26

Ale 3 3 3 3 3 3 S 3 E. No. Ś <u>T</u> - The "B "la 3

à

C.

4.16	What are main barriers which keep respondents	27	
	away from online shopping		
4.17	Will respondents read the return policy of the	28	
	shops before conducting transactions		
4.18	Do the respondents go toa retail store before	29	
	making their final decision of online shopping		
	If the product has the same price in the retail		
4.19	stores as well as in online, which one will you	30	
	prefer		
4.20	Have respondents faced problems in online	31	
	shopping		
4.21	Do respondents think online shopping is risky	32	
4.22	Which payment method respondents prefer in	33	
	online shopping		
4.23	Are respondents satisfied with online shopping	34	
4.24	Will respondents recommend others to do online	35	
-	shopping		

LIST OF GRAPHS

NO TABLE	TITLE	PAGE NO:
4.1.	Gender of respondents	12
4.2	Age of respondents	13
4.3	Educational qualification of respondent	14
4.4	Occupation of respondents	15
4.5	Annual income of respondents	16
4.6	How often respondents shop online in the last 6 months	17
4.7	How much time respondents spend on internet everyday	18
4.8	Why respondents choose to shop online	19
4.9	Which one affect respondents satisfaction most during their previous online shopping experience	20
4.10	How did respondents get the idea of buying products through an online	21
4.11	The service quality of seller is important	22
4.12	Speed of delivery is important	23
4.13	Which hopping site respondents prefer for online shopping	24
4.14	What are the products respondents normally purchase through online	25
4.15	What are the crucial factors which affect respondents decision making in the final selection of products	26
4.16	What are the main barriers which keep	27

3

A

2

A

A. C.

A K

B

	respondents away from online shopping	· · · · · · · · · · · · · · · · · · ·
4.17	Will respondents read the return policy of the shops before conducting transactions	28
4.18	Do the respondents go to a retail store before making their final decision of online shopping	29
4.19	If the product has the same price in the retail stores as well as in online, which one will prefer	30
4.20	Have the respondents faced problems in online shopping	31
4.21	Do the respondents think online shopping is risky	32
4.22	Which payment method respondents prefer in online shopping	33
4.23	Are respondents satisfied with online shopping	34
4.24	Will repondents recommend others to do online shopping	35

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ROSEMARY SABU

(CCAUBCM095)

Under the supervision of

Ms. SMITHA ANTONY M



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD" is a bonafide record of project done by ROSEMARY SABU, Reg. No. CCAUBCM095, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Sherph

Assoc. Prof. K.J. Joseph Co-ordinator

No.

20

3

3

3

38

3

9

3

3

3

3

3

3

3

9

3

3

3

1

Ms. SMITHA ANTONY M Project Guide



DECLARATION

I, ROSEMARY SABU, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Smitha Antony M Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

3

3

3

3

3

3

3

3

3

3

3

3

Date: 13/03/2023

ROSEMARY SABL

CCAUBCM095

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Assoc. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, forprovidingproperhelpandencouragementinthepreparationofthisreport.

I express my sincere gratitude to Ms. Smitha Antony M, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their whole hearted cooperation.

I express my sincere thanks to my friends and family for their support in completing his report successfully.

Place: Irinjalakuda Date: 13 03 2023 ROSEMARY SABU

TABLES OF CONTENTS

CHAPTER NO.	CONTENTS	PAGE NO.
CHAPTER I	INTODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-11
CHAPTER III	THEORETICAL FRAMEWORK	12-19
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	20-31
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION BIBLIOGRAPHY	32-34
	ANNEXURE	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Current Ratio	22
4.2	Table showing Quick Ratio	23
4.3	Table showing Absolute Liquid Ratio	24
4.4	Table showing Total Assets to Debt Ratio	25
4.5	Table showing Debt Equity Ratio	26
4.6	Table showing Proprietary Ratio	27
4.7	Table showing Gross Profit Ratio	28
4.8	Table showing Return on Shareholders Fund	29
4.9	Table showing Stock Turnover Ratio	30
5.0	Table showing Working Capital Turnover Ratio	31

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing changes in current ratio	22
4.2	Graph showing changes in Quick ratio	23
4.3	Graph showing changes in Absolute Liquid Ratio	24
4.4	Graph showing changes in Total Assets to Debt Ratio	25
4.5	Graph showing changes in Debt Equity Ratio	26
4.6	Graph showing changes in Proprietary Ratio	27
4.7	Graph showing changes in Gross Profit Ratio	28
4.8	Graph showing changes in Return on Shareholders Fund	29
4.9	Graph showing changes in Stock Turnover Ratio	30
5.0	Graph showing changes in Working Capital Turnover Ratio	31

" A STUDY ON FACTORS AFFECTING CUSTOMER'S DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ROSEME SHAJU P

(CCAUBCM096)

Under the supervision of

ASSOC. PROF.K.J. JOSEPH



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled" A STUDY ON FACTORS AFFECTING CUSTOMERS DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY" is a bonafide record of project done by ROSEME SHAJU P, Reg. No. CCAUBCM096, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or Fellowship.

ASSOC. Prof. K.J. JOSEPH

ASSOC. Prof. K.J. JOSEPH

Co-Ordinator

Project Guide

DECLARATION

I, ROSEME SHAJU P, hereby declare that the project work entitled "A STUDY ON FACTORS AFFECTING CUSTOMERS DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY" is a record of independent and bonafide project work carried out by me under the supervision and guidance of MR.K.J.JOSEPH, Associate Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

ROSEME SHAJU P CCAUBCM096

Date:

ACKNOWLEDGEMENT

I would like to take this opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr.Jolly Andrews, Principle-in-Charge, Christ college Irinjalakuda for providing various facilities.

I am thankful to Assoc.Prof. K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs.Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Assoc.Prof.K.J.Joseph, Head of Department, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and corporation in this regard.

I extend my hearty gratitude to the Librarian and other library staffs of my college for their wholehearted corporation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ROSEME SHAJU

Date:

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF DIAGRAMS	
CHAPTER	INTRODUCTION	1-7
1		
CHAPTER	REVIEW OF LITERATURE	8-16
2		
CHAPTER	THEORETICAL	17-46
3	FRAMEWORK	
CHAPTER	DATA ANALYSIS	47-63
4	AND	
	INTERPRETATION	
CHAPTER	FINDINGS,	64-69
5	SUGGESTIONS	
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

Table no.	Title	Page no.
4.1	Gender of respondent	47
4.2	Age of respondents	48
4.3	Occupation of the respondents	49
4.4	Monthly Income of the respondents	50
4.5	Marital status of respondents	51
4.6	Influence of respondent to get a policy	52
4.7	Kind of policy held by respondent	53
4.8	Number of policies held by respondent	54
4.9	Type of insurance held by respondent	55
4.10	Premium payment	56
4.11	Period of policy	57
4.12	Benefits expected from insurance coverage	58
4.13	Perception about life insurance policy	59
4.14	Insurance plan decision	60
4.15	Satisfaction with online services	61
4.16	Satisfaction with grievance mechanism	62
4.17	Satisfied with insurance agent	63

LIST OF DIAGRAMS

Diagram no.	Title	Page no.
4.1	Gender of respondent	47
4.2	Age of respondents	48
4.3	Occupation of the respondents	49
4.4	Monthly Income of the respondents	50
4.5	Marital status of respondents	51
4.6	Influence of respondent to get a policy	52
4.7	Kind of policy held by respondent	53
4.8	Number of policies held by respondent	54
4.9	Type of insurance held by respondent	55
4.10	Premium payment	56
4.11	Period of policy	57
4.12	Benefits expected from insurance coverage	58
4.13	Perception about life insurance policy	59
4.14	Insurance plan decision	60
4.15	Satisfaction with online services	61
4.16	Satisfaction with grievance mechanism	62
4.17	Satisfied with insurance agent	63

EXECUTIVE SUMMARY

This study explores Factors affecting customer's decision towards investment in Life Insurances Policy. Due to increasing awareness among people about their uncertainty of life and increasing competition in Insurances sector, it is significant for Insurance Companies to understand the requisite of their customers. The main aim of this study is to explore the various factors influencing customer investment decision in life insurance. The investors face many problems regarding the policies its procedures etc. The company have to take care of their customers and make sure about the services that are provided in the company. This study is based on primary data as well as the secondary data which is collected through questionnaire among 50 policyholders and data were analysed with multi variety statistical tools like percentage, ANOVA analyses were used to identify the factors affecting customer's decision towards investment in Life Insurances Policy.

"A STUDY ON CONSUMERS PERCEIVED RISK TOWARDS ONLINE SHOPPING WITH REFERENCE TO IRINJALAKUDA MUNICIPALITY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SARATH T.K.

(CCAUBCM097)

Under the supervision of

Ms. SWATHY CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Consumers Perceived Risk towards Online Shopping with special reference to Irinjalakuda Municipality" is a bonafide record of project done by SARATH T.K., Reg. No. CCAUBCM097, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Assoc. Prof. K.J. Joseph Co-ordinator Ms. SWATHY CHANDRAN Project Guide

DECLARATION

I, SARATH T.K. hereby declare that the project work entitled "a study on consumers perceived risk towards online shopping with reference to Irinjalakuda municipality" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Swathy Chandran Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

SARATH T.K CCAUBCM097

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal , for providing various facilities.

I am thankful to Assoc. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy V Chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JAINO JAISON

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
CHAPTER I	INTRODUCTION	2-5
CHAPTER II	REVIEW OF LITERATURE	7-12
CHAPTER III	THEORETICAL FRAMEWORK	14-20
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	22-33
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	35-37
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO.	TABLE NAME	PAGE NO.
1	Age based classification	22
2	Gender based classification	23
3	Monthly income-based	24
	classification	
4	Classification on the basis of E-	25
	Retailer	
5	Types of goods-based	26
	classification	
6	Payment based classification	27
7	Reasons for online shopping	28
8	Table showing the Overall	29
	Financial Risk	
9	Table showing the Overall	30
	Product Risk	
10	Table showing the Overall	31
	Time/Convenience Risk	
11	Table showing the Overall	32
	Delivery Risk	
12	Online shopping experience	33

LIST OF FIGURES

FIGURE NO.	FIGURE NAME	PAGE NO.
1	Age based classification	22
2	Gender based classification	23
3	Monthly income-based classification	24
4	Classification on the basis of E- Retailer	25
5	Types of goods-based classification	26
6	Payment based classification	27
7	Reasons for online shopping	28
8	Figure showing the Overall Financial Risk	29
9	Figure showing the Overall Product Risk	30
10	Figure showing the Overall Time/Convenience Risk	31
11	Figure showing the Overall Delivery Risk	32
12	Online shopping experience	33

"A STUDY ON THE EFFECTIVENESS OF ADVERTISEMENT ON THE BUYING BEHAVIOR OF CUSTOMER OF HONDA SCOOTERS"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SAVION SAJAY

(CCAUBCM098)

Under the supervision of

Dr. P.L. GEORGE

ASSOCIATE PROFESSOR



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on the effectiveness of advertisement on the buying behavior of customer of Honda Scooters" is a Bonafede record of project work done by SAVION SAJAY, Reg. No. CCAUBCM098, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for the award of any Degree, Diploma and Associateship or Fellowship.

Associate. Prof. K.J. Joseph Co-ordinator Dr. P. L. George Project Guide

DECLARATION

I, SAVION SAJAY, hereby declare that the project work entitled "A Study on the effectiveness of advertisement on the buying behavior of customer of Honda Scooters" is a record of independent and Bonafede project work carried out by me under the supervision and guidance of Dr. P.L GEORGE Professor -On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

SAVION SAJAY CCAUBCM098

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Associate.Prof.K.J.Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Dr. P.L GEROGE, Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

SAVION SAJAY

Date:

"A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SREERAG P R

(CCAUBCM100)

Under the supervision of

Ms.TEENA THOMAS



DEPARTMENT OF COMMERCE

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

Denti

MARCH 2023

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on FinancialPerformance of Colgate Palmolive (India) Ltd" is a bonafide record of project done by SREERAG P R, Reg. No. CCAUBCM100, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCEand it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Springh

Assoc.Prof. K.J. Joseph Co-ordinator

Ms. TEENA THOMAS Project Guide



DECLARATION

I, SREERAG P R, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Teena ThomasAsst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

SREERAG P R

Date: 13/3/23

CCAUBCM100

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation toRev. Dr. Jolly Andrews CMIour Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V ,Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Teena Thomas, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

SREERAG P R

Date:

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE .NO
4.7	LIST OF TABLES	1.1
4.4	LIST OF GRAPHS	25
CHAPTER I	INTRODUCTION	2
CHAPTER II	REVIEW OF	6
CHAFIERI	LITERATURE	
CHAPTER III	THEORETICAL	12
CHAFTERIN	FRAMEWORK	
CHAPTER IV	DATA ANALYSIS AND	22
CIMI I LICIV	INTERPRETATION	
19	FINDINGS,	33
CHAPTER V	SUGGESTIONS &	
	CONCLUSION	
	BIBLIOGRAPHY	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

LIST OF FIGURES

FIGURE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

"A STUDY ON INVESTORS ATTITUDE TOWARDS THE POST OFFICE SAVINGS SCHEMES WITH REFERENCE TO SREENARAYANAPURAM GRAMA PANCHAYATH"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ADHARSH V.N

(CCAUBCM103)

Under the supervision of

Ms. SREELAKSHMI K



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

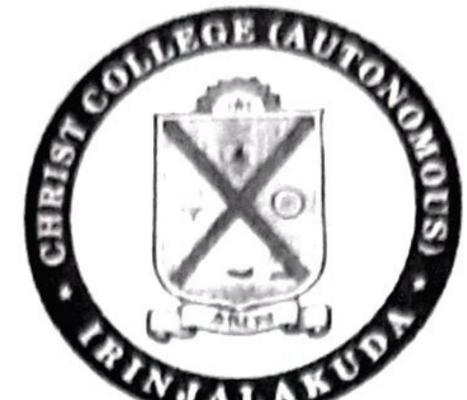
UNIVERSITY OF CALICUT

MARCH 2023



CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY





DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Investor's Attitude Towards The Post Office Savings Schemes With Reference To Sreenarayanapuram Grama Panchayath" is a bonafide record of project done by ADHARSH V.N, Reg. No. CCAUBCM103, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.



Asso.Prof. K.J. Joseph

Co-ordinator

٠

10

19.

les:

1

6

k.

ł.



Ms. SREELAKSHMI K

Project Guide



DECLARATION

I, Adharsh v.n, hereby declare that the project work entitled "A Study On Investor's Attitude Towards The Post Office Savings Schemes With Reference To Sreenarayanapuram Grama Panchayath" is a record of

independent and bonafide project work carried out by me under the supervision

and guidance of Ms. Sreelakshmi .k Asst. Professor-On contract, Department

of Commerce, Christ College (Autonomous), Irinjalakuda.

.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.



Place: Irinjalakuda

Date: 13/03/23

CCAUBCM103



ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sreelakshmi k, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college

for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ADHARSH VN

Date:



"A STUDY ON IMPLEMENTATION OF ONLINE MARKETING STRATEGIES FOR INCREASING SALE OF CONSUMABLE PRODUCT IN MYNTRA "

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

AIBEL FRANCIS

(CCAUBCM104)

Under the supervision of

Ms SANDHYA V



DEPARTMENT OF COMMERCE

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

Y.

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on implementation of online marketing strategies for increasing sale of consumable product in myntra" is a bonafide record of project done by Aibel Francis , Reg. No. CCAUBCM104, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or

Fellowship.

Asso.Prof. K.J. Joseph Cordinator



Ms. Sandhya V Project guide

DECLARATION

I. Aibel Francis, hereby declare that the project work entitled "A Study on Implementation of online marketing strategies for increasing sale of consumable product in myntra" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Sandhya V Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: VYNTHALA

AIBEL FRANCIS

Date : 20/02/23

CCAUBCM104

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMIour Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sandhya V ,Asst.Professor-On contract,whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

AIBEL FRANCIS

Date: 20/02/23

TABLES OF CONTENTS

TTTT

SL.NO	CONTENTS	PG.NO
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-8
CHAPTER III	THEORETICAL FRAMEWORK	9-11
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	12-30
CHAPTER V	FINDINGS, SUGGESTIONS&CONCLUSIONS	31-34
	BIBLIOGRAPHY	
	APPENDIX	

	LIST OF TABLES	
TABLE NO	TITLE	PAGE NO
4.1	GENDER CLASSIFICATION	12
4.2	AGE CLASSIFICATION	13
4.3	OCCUPATION CLASSIFICATION	14
4.4	CLASSIFICATION ON THE BASIS OF EDUCATIONAL QUALIFICATION	15
4.5	CLASSIFICATION ON THE BASIS OF RESPONDENTS BUY THE PRODUCTS FROM MYNTRA	16
1.6	FREQUENCY OF ONLINE PURCHASE	17
.7	CLASSIFICATION ON THE BASIS OTHER WEBSITES OTHER THAN MYNTRA	18
8	CATEGORY OF PRODUCTS BUYING FROM MYNTRA	19
9	NO .OF RESPONDENTS OF MARKETING STRATEGY HELP THE COMPANY TO INCREASE SALES	20

LIST OF TABLES

>

>

4.10	RESPONDENTS WHO HAVE GOT SPECIAL OFFER IN MYNTRA	21
4.11	COMPARISON OF PROMOTION STRATEGIES OF MYNTRA TO OTHERS	22
4.12	SATISFACTION OF PRODUCT INFORMATION IN MYNTRA	23
4.13	RESPONDENTS LIKE TO RECOMMEND OTHERS TO BUY PRODUCTS FROM MYNTRA	24
4.14	INCONVENIENCE FACED IN MYNTRA	25
4.15	MOST SATISFIED FEATURE OF MYNTRA	26
4.16	DO PROMOTION STRATEGY AFFECT BUYING BEHAVIOUR	27
4.17	MOST EFFECTIVE PROMOTION STRATEGY IN MYNTRA	28
4.18	FIRST PREFERENCE WHILE MAKING PURCHASE IN MYNTRA	29
.19	DOES PROMOTION STRATEGY PLAY IMPORTANT ROLE IN CHOOSING PRODUCT	30

LIST OF

	CHARTS	
CHART NO.	TITLE	PAGE NO
4.1	GENDER CLASSIFICATION	12
4.2	AGE CLASSIFICATION	13
4.3	OCCUPATION CLASSIFICATION	14
4.4	CLASSIFICATION ON THE BASIS OF EDUCATIONAL QUALIFICATION	15
4.5	CLASSIFICATION ON THE BASIS OF RESPONDENTS BUY THE PRODUCTS FROM MYNTRA	16
4.6	FREQUENCY OF ONLINE PURCHASE	17
4.7	CLASSIFICATION ON THE BASIS OTHER WEBSITES OTHER THAN MYNTRA	18
4.8	CATEGORY OF PRODUCTS BUYING FROM MYNTRA	19
1.9	NO .OF RESPONDENTS OF MARKETING STRATEGY HELP THE COMPANY TO INCREASE SALES	20

4.10	RESPONDENTS WHO HAVE GOT	21
	SPECIAL OFFER IN MYNTRA	
4.11	COMPARISON OF PROMOTION	22
	STRATEGIESMYNTRTOOTHERS	
4.12	SATISFACTION OF PRODUCT	23
	INFORMATION IN MYNTRA	
4.13	RESPONDENTS LIKE TO	24
	RECOMMEND OTHERS TO BUY	
	PRODUCTS FROM MYNTRA	
4.14	INCONVENIENCE FACED IN	25
	MYNTRA	
4.15	MOST SATISFIED FEATURE OF	26
	MYNTRA	
4.16	DO PROMOTION STRATEGY	27
	AFFECT BUYING BEHAVIOUR	
4.17	MOST EFFECTIVE PROMOTION	28
	STRATEGY IN MYNTRA	
4.18	FIRST PREFERENCE WHILE	29
	MAKING PURCHASE IN MYNTRA	
4.10		
4.19	DOES PROMOTION STRATEGY	30
	PLAY IMPORTANT ROLE IN	
	CHOOSING PRODUCT	

" A STUDY ON FACTORS AFFECTING CUSTOMER'S DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

AKSHARA R

(CCAUBCM105)

Under the supervision of

ASSOC.PROF.K.J. JOSEPH



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled" A STUDY ON FACTORS AFFECTING CUSTOMERS DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY" is a bonafide record of project done by AKSHARA R, Reg. No. CCAUBCM105, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or Fellowship.

Assoc.Prof. K.J.JOSEPH

Co-Ordinator

Sperph

Assoc.Prof.K.J.JOSEPH

Project Guide

DECLARATION

I, AKSHARA R, hereby declare that the project work entitled "A STUDY ON FACTORS AFFECTING CUSTOMERS DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY" is a record of independent and bonafide project work carried out by me under the supervision and guidance of MR.K.J.JOSEPH, Associate Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

Date:

Akshara R

CCAUBCM105

ACKNOWLEDGEMENT

I would like to take this opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr.Jolly Andrews, Principlein-Charge, Christ college Irinjalakuda for providing various facilities.

I am thankful to Assoc.Prof.K.J.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs.Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Assoc.Prof.K.J.Joseph, Head of Department, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and corporation in this regard.

I extend my hearty gratitude to the Librarian and other library staffs of my college for their wholehearted corporation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

AKSHARA R

Date:

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
÷	LIST OF TABLES	
	LIST OF DIAGRAMS	
CHAPTER 1	INTRODUCTION	1-7
CHAPTER 2	REVIEW OF LITERATURE	8-16
CHAPTER 3	THEORETICAL FRAMEWORK	17-45
	DATA ANALYSIS	
CHAPTER 4	AND	46 - 62
	INTERPRETATION	
	FINDINGS,	
CHAPTER 5	SUGGESTIONS	63 - 68
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

Table no.	Title	Page no.
4.1	Gender of respondent	46
4.2	Age of respondents	47
4.3	Occupation of the respondents	48
4.4	Monthly Income of the respondents	49
4.5	Marital status of respondents	50
4.6	Influence of respondent to get a policy	51
4.7	Kind of policy held by respondent	52
4.8	Number of policies held by respondent	53
4.9	Type of insurance held by respondent	54
4.10	Premium payment	55
4.11	Period of policy	56
4.12	Benefits expected from insurance coverage	57
4.13	Perception about life insurance policy	58
4.14	Insurance plan decision	59
4.15	Satisfaction with online services	60
4.16	Satisfaction with grievance mechanism	61
4.17	Satisfied with insurance agent	62

LIST OF DIAGRAMS

Diagram no.	Title	Page no.
4.1	Gender of respondent	46
4.2	Age of respondents	47
4.3	Occupation of the respondents	- 48
4.4	Monthly Income of the respondents	49
4.5	Marital status of respondents	50
4.6	Influence of respondent to get a policy	51
4.7	Kind of policy held by respondent	52
4.8	Number of policies held by respondent	53
4.9	Type of insurance held by respondent	54
4.10	Premium payment	55
4.11	Period of policy	56
4.12	Benefits expected from insurance coverage	57
4.13	Perception about life insurance policy	58
4.14	Insurance plan decision	59
4.15	Satisfaction with online services	60
4.16	Satisfaction with grievance mechanism	61
4.17	Satisfied with insurance agent	62

"A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ANNROSE JOMON

(CCAUBCM106)

Under the supervision of

Ms. TEENA THOMAS



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

2

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Financial **Performance of Colgate -Palmolive (India) Ltd**" is a bonafide record of project done by **ANNROSE JOMON**, Reg. No. CCAUBCM106, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Speripo

Assoc.Prof. K.J. Joseph Co-ordinator



Leen

Ms. TEENA THOMAS Project Guide

DECLARATION

I, ANNROSE JOMON, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mrs.Teena Thomas Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Annter ANNROSE JOMON

Place: Irinjalakuda

Date: 13 03 2023

CCAUBCM106

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Teena Thomas, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ANNROSE JOMON

Date:

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE .NO
9	LIST OF TABLES	111
4.1	LIST OF GRAPHS	25
CHAPTER I	INTRODUCTION	2
CHAPTER II	REVIEW OF	6
CHAFTERI	LITERATURE	
CHAPTER III	THEORETICAL	12
CHAFIERII	FRAMEWORK	
CHAPTER IV	DATA ANALYSIS AND	22
CIERT ILKIV	INTERPRETATION	
A.9	FINDINGS,	33
CHAPTER V	SUGGESTIONS &	
	CONCLUSION	
	BIBLIOGRAPHY	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

LIST OF FIGURES

3

FIGURE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

"CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ARYA N J

(CCAUBCM107)

Under the supervision of

MS. HARITHA C R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR" is a bonafide record of project done by ARYA N J, Reg. No. CCAUBCM107, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Skargen Asso.Prof. K.J. Joseph Ms. HARITHA C R **Co-ordinator Project Guide**

DECLARATION

I, ARYA N J, hereby declare that the project work entitled "CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. HARITHA C R Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

ARYA N J

Date:

CCAUBCM107

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. SANDHYA V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. HARITHA C R , Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ARYA N J

Date:

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE
		NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER	INTRODUCTION	1-7
1		
CHAPTER	REVIEW OF	8-15
2	LITERATURE	
CHAPTER	THEORETICAL	16-23
3	FRAMEWORK	
CHAPTER	DATA ANALYSIS	24-44
4	AND	
	INTERPRETATION	
CHAPTER	FINDINGS,	45-49
5	SUGGESTIONS	
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

TABLE NO.	TITLE	PAGE NO.
IADLE NO.	IIILL	I AOL NO.
4.1	Age of respondents	25
4.2	Gender of respondents	26
4.3	No. of respondents ordering food online	27
4.4	Frequency of ordering food online	28
4.5	Way of ordering food online	29
4.6	Preference towards Swiggy and Zomato	30
4.7	Expensive app	31
4.8	App providing better quality food	32
4.9	Meal mostly ordered	33
4.10	Approximate money spend	34
4.11	Reasons for ordering food online	35
4.12	App providing discounts and offers	36
4.13	Approximate delivery time	37
4.14	Satisfaction level - Swiggy	38
4.15	Satisfaction level – Zomato	39
4.16	App recommended by respondents	40
4.17	App providing better sevice	41
4.18	Satisfaction level – Pricing	42
4.19	App providing variety of items	43
4.20	App providing better presentation of meal	44

LIST OF TABLES

TITLE	PAGE NO.
A	25
	25
Gender of respondents	26
No. of respondents ordering food online	27
Frequency of ordering food online	28
Way of ordering food online	29
Preference towards Swiggy and Zomato	30
Expensive app	31
App providing better quality food	32
Meal mostly ordered	33
Approximate money spend	34
Reasons for ordering food online	35
App providing discounts and offers	36
Approximate delivery time	37
Satisfaction level - Swiggy	38
Satisfaction level – Zomato	39
App recommended by respondents	40
App providing better sevice	41
Satisfaction level – Pricing	42
App providing variety of items	43
App providing better presentation of meal	44
	Age of respondentsGender of respondentsNo. of respondents ordering food onlineFrequency of ordering food onlineWay of ordering food onlinePreference towards Swiggy and ZomatoExpensive appApp providing better quality foodMeal mostly orderedApproximate money spendReasons for ordering food onlineApp providing discounts and offersApproximate delivery timeSatisfaction level - SwiggySatisfaction level - ZomatoApp providing better seviceSatisfaction level - PricingApp providing variety of items

LIST OF GRAPHS

"A STUDY ON AWARENESS AMONG COLLEGE STUDENTS ON E-BANKING SERVICES"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

BHARATH MENON M

(CCAUBCM108)

Under the supervision of

Ms. MRIDULA GOVIND



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A STUDY ON AWARENESS AMONG COLLEGE STUDENTS ON E-BANKING SERVICES" is a Bonafide record of project done by BHARATH MENON M, Reg. No. CCAUBCM108, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Assoc. Prof. K.J. Joseph Co-Ordinator Ms. MRIDULA GOVIND Project Guide

DECLARATION

I, BHARATH MENON M, hereby declare that the project work entitled "A STUDY ON AWARENESS AMONG COLLEGE STUDENTS ON E-BANKING SERVICES" is a record of independent and Bonafide project work carried out by me under the supervision and guidance of Ms. MRIDULA GOVIND Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

BHARATH MENON M

Date:

CCAUBCM108

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMIour principal, for providing various facilities.

I am thankful to Asso. Prof. K.J. Joseph, Co-Ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. SANDHYA V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. MRIDULA GOVIND, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staff of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

BHARATH MENON M

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER I	INTRODUCTION	2 - 4
CHAPTER II	REVIEW OF LITERATURE	6 - 7
CHAPTER III	THEORETICAL FRAMEWORK	9 - 13
CHAPTER	DATA ANALYSIS AND	
IV	INTERPRETATION	15 - 28
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	30 - 31
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1	Table showing classification of respondents on the basis of gender	15
4.2	Table showing classification of respondents on the basis of Age	16
4.3	Table showing classification of data on the basis of awareness of E-banking	17
4.4	Table showing classification of data on basis often have you used E-Banking Services in the past 6 months	18
4.5	Table showing classification of data on why they choose E-banking services	19
4.6	Table showing whether their bank charge them for its E-Banking Services	20
4.7	Table showing If bank charges will reduce the usage of the respondents in availing e-banking services	21
4.8	Table showing no. Of respondents who have faced difficulties using E-Banking Services	22
4.9	Table showing no. Of respondents who prefer e- banking over normal banking	23
4.10	Table showing the overall internet experience of the respondents	24
4.11	Table showing Factors that effect the willingness of respondents to use the E-Banking services of a bank	25

4.12	Table Showing the E-banking features used by the respondents	26
4.13	Table showing no. Of respondents who feel E-banking is safe	27
4.14	Table showing the changes respondents want to see in Online Banking	27

LIST OF FIGURES

TABLE NO	TITLE	PAGE NO:
4.1	Figure showing classification of respondents on the basis of gender	15
4.2	Figure showing classification of respondents on the basis of Age	16
4.3	Figure showing classification of data on the basis of awareness of E-banking	17
4.4	Figure showing classification of data on basis often have you used E-Banking Services in the past 6 months	18
4.5	Figure showing classification of data on why they choose E-banking services	19
4.6	Figure showing whether their bank charge them for its E-Banking Services	20
4.7	Figure showing If bank charges will reduce the usage of the respondents in availing e-banking services	21
4.8	Figure showing no. Of respondents who have faced difficulties using E-Banking Services	22
4.9	Figure showing no. Of respondents who prefer e- banking over normal banking	23
4.10	Figure showing the overall internet experience of the respondents	24
4.11	Figure showing Factors that effect the willingness of respondents to use the E-Banking services of a bank	25

4.12	Figure Showing the E-banking features used by the respondents	26
4.13	Figure showing no. Of respondents who feel E-banking is safe	27
4.14	Figure showing the changes respondents want to see in Online Banking	28

"A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

DEVI CHANDHANA PS

(CCAUBCM109)

Under the supervision of

Ms. SREELAKSHMI K



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH" is a bonafide record of project done by DEVI CHANDHANA PS, Reg. No. CCAUBCM109, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SREELAKSHMI K Project Guide

DECLARATION

I, DEVI CHANDHANA PS, hereby declare that the project work entitled "A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG

YOUTH" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. SREELAKSHMI K Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

DEVI CHANDHANA PS

Date:

CCAUBCM109

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, MS Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sreelakshmi k, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

DEVI CHANDHAN PS

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS
	LIST OF TABLES
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
	BIBLIOGRAPHY

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Gender wise classification of Respondents	19
4.2	Table showing Age wise classification of Respondents	20
4.3	Table showing Educational wiseclassification of Respondents	21
4.4	Table showing Occupational wise classification of Respondents	22
4.5	Table showing Annual income of the Respondents	23
4.6	Table Showing Respondents from differentdepartment	24
4.7	Table Showing The Respondents who prefer to consume soft drinks	25
4.8	Table Showing Brand preference of Respondents	26
4.9	Table Showing The Respondent usage of stated brand	27
4.10	Table Showing Sources which influenced the Respondents to buy soft drinks	28
4.11	Table showing opinion about the brand	29

4.12	Table showing influence of advertisement	30
4.13	Table showing Respondent like to change the brand frequently	31
4.14	Table showing influence of advertisement to try out new soft drinks	32
4.15	Table showing Respondents preference on soft drinks	33
4.16	Table showing common place preferred to purchase soft drinks	34
4.17	Table showing quantity preference of respondent	35
4.18	Table showing Respondents view about soft drinks	36
4.19	Table showing Respondents satisfaction level	37
4.20	Table showing factors influencing purchase decision	38

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Figure showing Gender wise classification of Respondents	19
4.2	Figure showing Age wise classification of Respondents	20
4.3	Figure showing Educational wise classification of Respondents	21
4.4	Figure showing Occupational wise classification of Respondents	22
4.5	Figure showing Annual income of the Respondents	23
4.6	Figure Showing Respondents from different department	24
4.7	Figure Showing The Respondents who prefer to consume soft drinks	25
4.8	Figure Showing Brand preference of Respondents	26
4.9	Figure Showing The Respondent usage of stated brand	27

4.10	Figure Showing Sources which influenced the Respondents to buy soft drinks	28
4.11	Figure showing opinion about the brand	29
4.12	Figure showing influence of advertisement	30
4.13	Figure showing Respondent like to change the brand frequently	31
4.14	Figure showing influence of advertisement to try out new soft drinks	32
4.15	Figure showing Respondents preference on soft drinks	33
4.16	Figure showing common place preferred to purchase soft drinks	34
4.17	Figure showing quantity preference of respondent	35
4.18	Figure showing Respondents view about soft drinks	36
4.19	Figure showing Respondents satisfaction level	37
4.20	Figure showing factors influencing purchase decision	38

"A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

DONA DAVIS

(CCAUBCM110)

Under the supervision of

Ms.TEENA THOMAS



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

2

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY

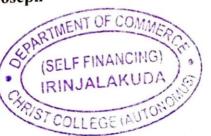


DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled **"A Study on Financial Performance of Colgate Palmolive (India) Ltd"** is a bonafide record of project done by **DONA DAVIS**, Reg. No. CCAUBCM110, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

AReado

Asso.Prof. K.J. Joseph Co-ordinator



Lee

Ms. TEENA THOMAS Project Guide

DECLARATION

I, DONA DAVIS, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Teena Thomas Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

DONA DAVIS

Place: Irinjalakuda Date: |3|3|2023

CCAUBCM110

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Teena Thomas, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

DONA DAVIS

Date: 13/3/2023

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE .NO
9-	LIST OF TABLES	141
4.4	LIST OF GRAPHS	25
CHAPTER I	INTRODUCTION	2
CHAPTER II	REVIEW OF	6
CHAFTERI	LITERATURE	
CHAPTER III	THEORETICAL	12
CHAI IEK III	FRAMEWORK	
CHAPTER IV	DATA ANALYSIS AND	22
	INTERPRETATION	
A Print Part	FINDINGS,	33
CHAPTER V	SUGGESTIONS &	
	CONCLUSION	
	BIBLIOGRAPHY	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

LIST OF FIGURES

FIGURE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

"A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKKUDA MUNCIPALITY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

FATHIMA JANNATH K.T

(CCAUBCM111)

Under the supervision of

-

3

3 13

Ms.HARITHA C.R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY" is a bonafide record of project done by FATHIMA JANNATH KT, Reg. No. CCAUBCM111, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.



Ms. Haritha C.R Project Guide

DECLARATION

I, FATHIMA JANNATH KT, hereby declare that the project work entitled "A STUDY ON THE EFFECTIVENESS OF PROMOTIONAL METHODS ON COSMETIC PRODUCTS WITH SPECIAL REFERENCE TO HIMALAYA AMONG IRINJALAKUDA MUNICIPALITY" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Haritha C.R Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda Date : FATHIMA JANNATH K.T CCAUBCM111

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.Sandhya V, Asst. Professor-On contract,for providing proper help and encouragement in the preparation of this report.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

FATHIMA JANNATH KT

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO
	LIST OF TABLES	
	LIST OF FIGURES	
1	INTRODUCTION	1-5
2	REVIEW OF LITERATURE	6-10
3	THEORETICAL FRAMEWORK	11-18
4	DATA ANALYSIS AND INTERPRETATION	19-36
5	FINDINGS,SUGGESTIONS & CONCLUSION	37-42
6	BIBLIOGRAPHY	

LIST OF FIGURES

FIGURE NO	TITLE	PAGE NO
4.1	Figure showing the age-wise classification of respondents	20
4.2	Figure showing the gender-wise classification of respondents	21
4.3	Figure showing the occupation of respondents	22
4.4	Figure showing the interest of respondents in using Himalaya cosmetic products	23
4.5	Figure showing the most effective promotional methods	24
4.6	Figure showing the promotional methods have increased the sale of cosmetic products	25
4.7	Figure showing the purchase frequency of the consumers	26
4.8	Figure showing whether information collected before purchase	27
4.9	Figure showing the purpose of buying cosmetic products	28
4.10	Figure showing the monthly expenditure on buying cosmetics	29
4.11	Figure showing the place of purchase consumer prefer	30
4.12	Figure showing the frequency of online purchasing	31
4.13	Figure showing the period of usage	32
4.14	Figure showing the major factors that influence while choosing the cosmetic products	33

LIST OF TABLES

FIGURE NO	TITLE	PAGE NO
4.1	Figure showing the age-wise classification of respondents	20
4.2	Figure showing the gender-wise classification of respondents	21
4.3	Figure showing the occupation of respondents	22
4.4	Figure showing the interest of respondents in using Himalaya cosmetic products	23
4.5	Figure showing the most effective promotional methods	24
4.6	Figure showing the promotional methods have increased the sale of cosmetic products	25
4.7	Figure showing the purchase frequency of the consumers	26
4.8	Figure showing whether information collected before purchase	27
4.9	Figure showing the purpose of buying cosmetic products	28
4.10	Figure showing the monthly expenditure on buying cosmetics	29
4.11	Figure showing the place of purchase consumer prefer	30
4.12	Figure showing the frequency of online purchasing	31
4.13	Figure showing the period of usage	32
4.14	Figure showing the major factors that influence while choosing the cosmetic products	33

"A STUDY ON WORKING CAPITAL MANAGEMENT OF

MARUTI SUZUKI LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfillment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

FLYNN FRANCIS

(CCAUBCM112)

Under the supervision of

Ms. SIJI CL



DEPARTMENT OF COMMERCE CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on Working capital management of maruti Suzuki Ltd" is a bonifide record of project done by FLYNN FRANCIS, Reg. No. CCAUBCM112, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associate ship or Fellowship.

OMM

STCOL

Houpp

Ass.Prof. K.J. Joseph Co-ordinator

Ms.Siji CL

Project Guide

DECLARATION

I, FLYNN FRANCIS, hereby declare that the project work entitled "A STUDY ON WORKING CAPITAL MANAGEMENT OF MARUTI SUZUKI LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Siji CL Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

FLYNN FRANCIS

Date: 13 03 2023

CCAUBCM112

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Siji CL, Asst. Professor – on contract, for providing proper help and encouragement in the preparation of this report.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

FLYNN FRANCIS

Date: 13/03/2023

TABLES OF CONTENTS

-0

•

•

SL.NO	CONTENTS
	LIST OF TABLES
CHAPTER I	INTRODUCTION
	REVIEW OF
CHAPTER II	LITERATURE
	THEORETICAL
CHAPTER III	FRAMEWORK
	DATA ANALYSIS AND
CHAPTER IV	INTERPRETATION
	FINDINGS,
CHAPTER V	SUGGESTIONS &
	CONCLUSION
	BIBLIOGRAPHY

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.1	Current Ratio	22
4.2	Quick Ratio	23
4.3	Inventory turnover ratio	24
4.4	Working capital turnover ratio	25
4.5	Return on Shareholders Fund	26
4.6	Return on total assets	27
4.7	Return on investment	28
4.8	Net profit ratio	29
4.9	Operating Profit Ratio	30
4.10	Gross Profit Ratio	31

LIST OF CHARTS

CHART NO	TITLE	PAGE NO
4.1	Current Ratio	22
4.2	Quick Ratio	23
4.3	Inventory Turnover Ratio	24
4.4	Working capital turnover ratio	25
4.5	Current asset turnover ratio	26
4.6	Return on total assets	27
4.7	Return on investment	28
4.8	Net profit ratio	29
4.9	Operating Profit Ratio	30
4.10	Gross Profit Ratio	31

"A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

GEORGE BROWN

(CCAUBCM113)

Under the supervision of

Dr. P.L GEORGE



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION" is a bonafide record of the project done by GEROGE BROWN, Reg. No. CCAUBCM113, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for the award of any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-Ordinator Dr.P.L. GEORGE Project Guide

DECLARATION

I, GEORGE BROWN, hereby declare that the project work entitled "A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Dr. P.L GEORGE Associate Professor, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

GEORGE BROWN CCAUBCM113

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-Ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Dr.P.L.George, Asso.Professor whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

GEORGE BROWN

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF GRAPHS	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-14
CHAPTER III	THEORETICAL FRAMEWORK	15-33
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	34-46
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	47-49
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing age wise classification of respondents	34
4.2	Table showing gender wise classifications of respondents	35
4.3	Table showing income wise classifications of respondents	36
4.4	Table showing level of education of respondents	37
4.5	Table showing occupation level of the respondents	38
4.6	Table Showing which type of shopping do respondents prefer mostly	39
4.7	Table Showing how do respondents choose online shopping site	40
4.8	Table Showing have respondents done online shopping	41
4.9	Table Showing how often do respondents shop online	42
4.10	Table Showing which online site will respondents prefer	43

4.11	Table showing how respondents make payment when shopping online	44
4.12	Table showing in term of pricing, which online shopping site respondents are satisfied	45
4.13	Table showing on which occasions do respondents make purchase	46

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing age wise classification of respondents	34
4.2	Graph showing gender wise classifications of respondents	35
4.3	Graph showing income wise classifications of respondents	36
4.4	Graph showing level of education of respondents	37
4.5	Graph showing occupation level of the respondents	38
4.6	Graph Showing which type of shopping do respondents prefer mostly	39
4.7	Graph Showing how do respondents choose online shopping site	40
4.8	Graph showing have respondents done online shopping	41

4.9	Graph showing how often do respondents shop online	42
4.10	Graph showing which online site will respondents prefer	43
4.11	Graph showing how respondents make payment when shopping online	44
4.12	Graph showing in term of pricing, which online shopping site respondents are satsified	45
4.13	Graph showing on which occasions do respondents make purchase	46

"A STUDY ON CONSUMERS PERCEIVED RISK TOWARDS ONLINE SHOPPING WITH REFERENCE TO IRINJALAKUDA MUNICIPALITY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JAINO JAISON

(CCAUBCM114)

Under the supervision of

Ms. SWATHY CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Consumers Perceived Risk towards Online Shopping with special reference to Irinjalakuda Municipality" is a bonafide record of project done by JAINO JAISON, Reg. No. CCAUBCM114, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Assoc. Prof. K.J. Joseph Co-ordinator Ms. SWATHY CHANDRAN Project Guide

DECLARATION

I, JAINO JAISON hereby declare that the project work entitled "a study on consumers perceived risk towards online shopping with reference to Irinjalakuda municipality" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Swathy Chandran Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

JAINO JAISON CCAUBCM114

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal , for providing various facilities.

I am thankful to Assoc. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy V Chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JAINO JAISON

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
CHAPTER I	INTRODUCTION	2-5
CHAPTER II	REVIEW OF LITERATURE	7-12
CHAPTER III	THEORETICAL FRAMEWORK	14-20
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	22-33
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	35-37
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO.	TABLE NAME	PAGE NO.
1	Age based classification	22
2	Gender based classification	23
3	Monthly income-based classification	24
4	Classification on the basis of E- Retailer	25
5	Types of goods-based classification	26
6	Payment based classification	27
7	Reasons for online shopping	28
8	Table showing the Overall Financial Risk	29
9	Table showing the OverallProduct Risk	30
10	Table showing the OverallTime/Convenience Risk	31
11	Table showing the OverallDelivery Risk	32
12	Online shopping experience	33

LIST OF FIGURES

FIGURE NO.	FIGURE NAME	PAGE NO.
1	Age based classification	22
2	Gender based classification	23
3	Monthly income-based	24
	classification	
4	Classification on the basis of E-	25
	Retailer	
5	Types of goods-based classification	26
6	Payment based classification	27
7	Reasons for online shopping	28
8	Figure showing the Overall	29
	Financial Risk	
9	Figure showing the Overall	30
	Product Risk	
10	Figure showing the Overall	31
	Time/Convenience Risk	
11	Figure showing the Overall	32
	Delivery Risk	
12	Online shopping experience	33

"A STUDY ON CONSUMERS PERCEIVED RISK TOWARDS ONLINE SHOPPING WITH REFERENCE TO IRINJALAKUDA MUNICIPALITY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JESWIN SONI

(CCAUBCM115)

Under the supervision of

Ms. SWATHY CHANDRAN



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Consumers Perceived Risk towards Online Shopping with special reference to Irinjalakuda Municipality" is a bonafide record of project done by JESWIN SONI, Reg. No. CCAUBCM115, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Assoc. Prof. K.J. Joseph Co-ordinator Ms. SWATHY CHANDRAN Project Guide

DECLARATION

I, JESWIN SONI hereby declare that the project work entitled "a study on consumers perceived risk towards online shopping with reference to Irinjalakuda municipality" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Swathy Chandran Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

JESWIN SONI CCAUBCM115

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal , for providing various facilities.

I am thankful to Assoc. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Swathy V Chandran, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JESWIN SONI

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
CHAPTER I	INTRODUCTION	2-5
CHAPTER II	REVIEW OF LITERATURE	7-12
CHAPTER III	THEORETICAL FRAMEWORK	14-20
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	22-33
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	35-37
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO.	TABLE NAME	PAGE NO.
1	Age based classification	22
2	Gender based classification	23
3	Monthly income-based classification	24
4	Classification on the basis of E- Retailer	25
5	Types of goods-based classification	26
6	Payment based classification	27
7	Reasons for online shopping	28
8	Table showing the OverallFinancial Risk	29
9	Table showing the OverallProduct Risk	30
10	Table showing the OverallTime/Convenience Risk	31
11	Table showing the OverallDelivery Risk	32
12	Online shopping experience	33

LIST OF FIGURES

FIGURE NO.	FIGURE NAME	PAGE NO.
1	Age based classification	22
2	Gender based classification	23
3	Monthly income-based classification	24
4	Classification on the basis of E- Retailer	25
5	Types of goods-based classification	26
6	Payment based classification	27
7	Reasons for online shopping	28
8	Figure showing the Overall Financial Risk	29
9	Figure showing the Overall Product Risk	30
10	Figure showing the Overall Time/Convenience Risk	31
11	Figure showing the Overall Delivery Risk	32
12	Online shopping experience	33

"A STUDY ON THE EFFECTIVENESS OF ADVERTISEMENT ON THE BUYING BEHAVIOR OF CUSTOMER OF HONDA SCOOTERS"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

JOSEPH BROWN

(CCAUBCM116)

Under the supervision of

Dr. P.L. GEORGE

ASSOCIATE PROFESSOR



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on the effectiveness of advertisement on the buying behavior of customer of Honda Scooters" is a Bonafede record of project work done by JOSEPH BROWN, Reg. No. CCAUBCM116, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for the award of any Degree, Diploma and Associateship or Fellowship.

Associate. Prof. K.J. Joseph Co-ordinator Dr. P. L. George Project Guide

DECLARATION

I, JOSEPH BROWN, hereby declare that the project work entitled "A Study on the effectiveness of advertisement on the buying behavior of customer of Honda Scooters" is a record of independent and Bonafede project work carried out by me under the supervision and guidance of Dr. P.L GEORGE Professor -On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

JOSEPH BROWN CCAUBCM116

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Associate.Prof.K.J.Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Dr. P.L GEROGE, Professor, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

JOSEPH BROWN

Date:

"A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

KIRAN P NATH

(CCAUBCM118)

Under the supervision of

Dr. P.L. GEORGE



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION" is a bonafide record of the project done by KIRAN P NATH, Reg. No. CCAUBCM118, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for the award of any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-Ordinator Dr. P.L. GEORGE Project Guide

DECLARATION

I, KIRAN P NATH, hereby declare that the project work entitled "A COMPARATIVE STUDY OF AMAZON & FLIPKART WITH SPECIAL REFERENCE TO CUSTOMER SATISFACTION" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Dr. P.L GEORGE Associate Professor, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

KIRAN P NATH CCAUBCM118

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-Ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Dr.P.L.George, Asso. Professor whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

KIRAN P NATH

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF GRAPHS	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-14
CHAPTER III	THEORETICAL FRAMEWORK	15-33
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	34-46
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	47-49
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing age wise classification of respondents	34
4.2	Table showing gender wise classifications of respondents	35
4.3	Table showing income wise classifications of respondents	36
4.4	Table showing level of education of respondents	37
4.5	Table showing occupation level of the respondents	38
4.6	Table Showing which type of shopping do respondents prefer mostly	39
4.7	Table Showing how do respondents choose online shopping site	40
4.8	Table Showing have respondents done online shopping	41
4.9	Table Showing how often do respondents shop online	42
4.10	Table Showing which online site will respondents prefer	43

4.11	Table showing how respondents make payment when shopping online	44
4.12	Table showing in term of pricing, which online shopping site respondents are satisfied	45
4.13	Table showing on which occasions do respondents	46
	make purchase	

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing age wise classification of respondents	34
4.2	Graph showing gender wise classifications of respondents	35
4.3	Graph showing income wise classifications of respondents	36
4.4	Graph showing level of education of respondents	37
4.5	Graph showing occupation level of the respondents	38
4.6	Graph Showing which type of shopping do respondents prefer mostly	39
4.7	Graph Showing how do respondents choose online shopping site	40
4.8	Graph showing have respondents done online shopping	41

4.9	Graph showing how often do respondents shop online	42
4.10	Graph showing which online site will respondents prefer	43
4.11	Graph showing how respondents make payment when shopping online	44
4.12	Graph showing in term of pricing, which online shopping site respondents are satsified	45
4.13	Graph showing on which occasions do respondents make purchase	46

"A STUDY ON INVESTORS ATTITUDE TOWARDS THE POST OFFICE SAVINGS SCHEMES WITH REFERENCE TO SREENARAYANAPURAM GRAMA PANCHAYATH"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MANIKANDAN P

(CCAUBCM119)

Under the supervision of

Ms. SREELAKSHMI K



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

N POCO M2 PRO

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Investor's Attitude Towards The Post Office Savings Schemes With Reference To Sreenarayanapuram Grama Panchayath" is a bonafide record of project done by MANIKANDAN P, Reg. No. CCAUBCM119, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Sperph

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SREELAKSHMI K Project Guide



ON POCO M2 PRO

DECLARATION

I. MANIKANDAN P, hereby declare that the project work entitled "A Study on Investor's Attitude Towards The Post Office Savings Schemes With Reference To Sreenarayanapuram Grama Panchayath" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Sreelakshmi .k Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

T ON POCO M2 PRO

Date: 13 03 2023

MANIKANDAN P

CCAUBCM119

LIST OF TABLES

TABLE	TITLE	PAGE
NO		NO
4.1	Regular source of income of respondents	15
4.2	Basis of earning pattern	16
4.3	Basis of monthly income	17
4.4	Basis of having post office savings account	18
4.5	Basis of awareness about various schemes	19
4.6	Basis of source of information	20
4.7	Basis of having investment in savings schemes	21
4.8	Basis of utilisation of maturity amount	22
4.9	Respondents who have closed account before maturity	23
4.10	Types of investment plan for girl child	24
4.11	Basis of amount of savings	25
4.12	Basis of number of years dealing the savings account	26
4.13	Basis of purpose of investment	27
4.14	Basis of difficulty in procedure	28
4.15	Basis of satisfaction level of interest rate	29
4.16	Problems faced by respondents for deposit in post office	30
4.17	Basis of satisfaction with withdrawal facility	31
4.18	Basis of satisfaction in efficiency of services	32
4.19	Basis of security guaranteed	33
4.20	Intentions of respondent to increase savings in future	34

TABLE OF CONTENT

SL.NO	CONTENTS	PAGE NO
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-10
CHAPTER III	THEORETICAL FRAMEWORK	11-14
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	15-34
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	35-38
	BIBLIOGRAPHY	
	APPENDIX	

"A STUDY ON IMPLEMENTATION OF ONLINE MARKETING STRATEGIES FOR INCREASING SALE OF CONSUMABLE PRODUCT IN MYNTRA "

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MANU SANKAR.S

(CCAUBCM120)

Under the supervision of

Ms SANDHYA V



DEPARTMENT OF COMMERCE

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

p-1----

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on implementation of online marketing strategies for increasing sale of consumable product in myntra" is a bonafide record of project done by MANU SANKAR S, Reg. No. CCAUBCM120, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Cordinator



Ms. Sandhya V Project guide

DECLARATION

I, MANU SANKAR S, hereby declare that the project work entitled "A Study on Implementation of online marketing strategies for increasing sale of consumable product in myntra" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Sandhya V Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

MANU SANKAR S CCAUBCM120

Date : 20/02/23

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMIour Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sandhya V ,Asst.Professor-On contract,whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

MANU SANKAR S

Date: 20/02/23

5

TABLES OF CONTENTS

イナーヤー

SL.NO	CONTENTS	PG.NO
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-8
CHAPTER III	THEORETICAL FRAMEWORK	9-11
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	12-30
CHAPTER V	FINDINGS, SUGGESTIONS&CONCLUSIONS	31-34
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES			
TABLE NO	TITLE	PAGE NO	
4.1	GENDER CLASSIFICATION	12	
4.2	AGE CLASSIFICATION	13	
4.3	OCCUPATION CLASSIFICATION	14	
4.4	CLASSIFICATION ON THE BASIS OF EDUCATIONAL QUALIFICATION	15	
4.5	CLASSIFICATION ON THE BASIS OF RESPONDENTS BUY THE PRODUCTS FROM MYNTRA	16	
4.6	FREQUENCY OF ONLINE PURCHASE	17	
1.7	CLASSIFICATION ON THE BASIS OTHER WEBSITES OTHER THAN MYNTRA	18	
.8	CATEGORY OF PRODUCTS BUYING FROM MYNTRA	19	
9	NO .OF RESPONDENTS OF MARKETING STRATEGY HELP THE COMPANY TO INCREASE SALES	20	

LIST OF TABLES

>

9

)

4.10	RESPONDENTS WHO	21
	HAVE GOT SPECIAL	이 다 아님, 전에 가 걸려 있는 것
	OFFER IN MYNTRA	
4.11	COMPANY OF	
7.11	COMPARISON OF	22
	PROMOTION	
	STRATEGIES OF	2011년 - 11월 - 11일 - 1 11일 - 11일 - 11 11일 - 11일 - 11
4.12	MYNTRA TO OTHERS	
4.12	SATISFACTION OF	23
	PRODUCT	
	INFORMATION IN	
	MYNTRA	
4.13	RESPONDENTS LIKE TO	24
	RECOMMEND OTHERS	
	TO BUY PRODUCTS	이 너무 몇억 아이가지 그는 것이야지?
	FROM MYNTRA	
4.14	INCONVENIENCE	25
	FACED IN MYNTRA	
4.15	MOST SATISFIED	26
	FEATURE OF MYNTRA	
4.16	DO PROMOTION	27
	STRATEGY AFFECT	
	BUYING BEHAVIOUR	
4.17	MOST EFFECTIVE	28
	PROMOTION STRATEGY	
	IN MYNTRA	
1.18	FIRST PREFERENCE	29
	WHILE MAKING	
	PURCHASE IN MYNTRA	
.19	DOES PROMOTION	30
	STRATEGY PLAY	
	IMPORTANT ROLE IN	
	CHOOSING PRODUCT	

LIST OF CHARTS

OTTAD	CHARTS	
CHART NO.	TITLE	PAGE NO
4.1	GENDER CLASSIFICATION	12
4.2	AGE CLASSIFICATION	13
4.3	OCCUPATION CLASSIFICATION	14
4.4	CLASSIFICATION ON THE BASIS OF EDUCATIONAL QUALIFICATION	15
4.5	CLASSIFICATION ON THE BASIS OF RESPONDENTS BUY THE PRODUCTS FROM MYNTRA	16
4.6	FREQUENCY OF ONLINE PURCHASE	17
4.7	CLASSIFICATION ON THE BASIS OTHER WEBSITES OTHER THAN MYNTRA	18
4.8	CATEGORY OF PRODUCTS BUYING FROM MYNTRA	19
1.9	NO .OF RESPONDENTS OF MARKETING STRATEGY HELP THE COMPANY TO INCREASE SALES	20

4.10	RESPONDENTS WHO HAVE GOT	21
	SPECIAL OFFER IN MYNTRA	
4.11	COMPARISON OF PROMOTION	22
	STRATEGIESMYNTRTOOTHERS	
4.12	SATISFACTION OF PRODUCT	23
	INFORMATION IN MYNTRA	
4.13	RESPONDENTS LIKE TO	24
	RECOMMEND OTHERS TO BUY	
	PRODUCTS FROM MYNTRA	
4.14	INCONVENIENCE FACED IN	25
	MYNTRA	
4.15	MOST SATISFIED FEATURE OF	26
	MYNTRA	
4.16	DO PROMOTION STRATEGY	27
	AFFECT BUYING BEHAVIOUR	
4.17	MOST EFFECTIVE PROMOTION	28
	STRATEGY IN MYNTRA	
4.18	FIRST PREFERENCE WHILE	29
	MAKING PURCHASE IN MYNTRA	
4.19	DOES PROMOTION STRATEGY	30
	PLAY IMPORTANT ROLE IN	
	CHOOSING PRODUCT	

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF KSE LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MARIYA LOREENA P S

(CCAUBCM121)

Under the supervision of

Ms. SHINY A.O



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

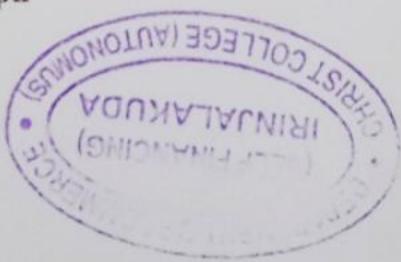
CERTIFICATE

This is to certify that the project report entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF KSE LTD" is a bonafide record of project done by MARIYA LOREENA P S, Reg. No. CCAUBCM121, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Sterps

Asso. Prof. K.J. Joseph

Co-ordinator



Ms. SHINY A.O

DECLARATION

I, MARIYA LOREENA P S, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF KSE LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. SHINY A.O Thomas Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

Date: 13/03/2023

MARIYA LOREENA P S

CCAUBCM121

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Shiny A.O, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

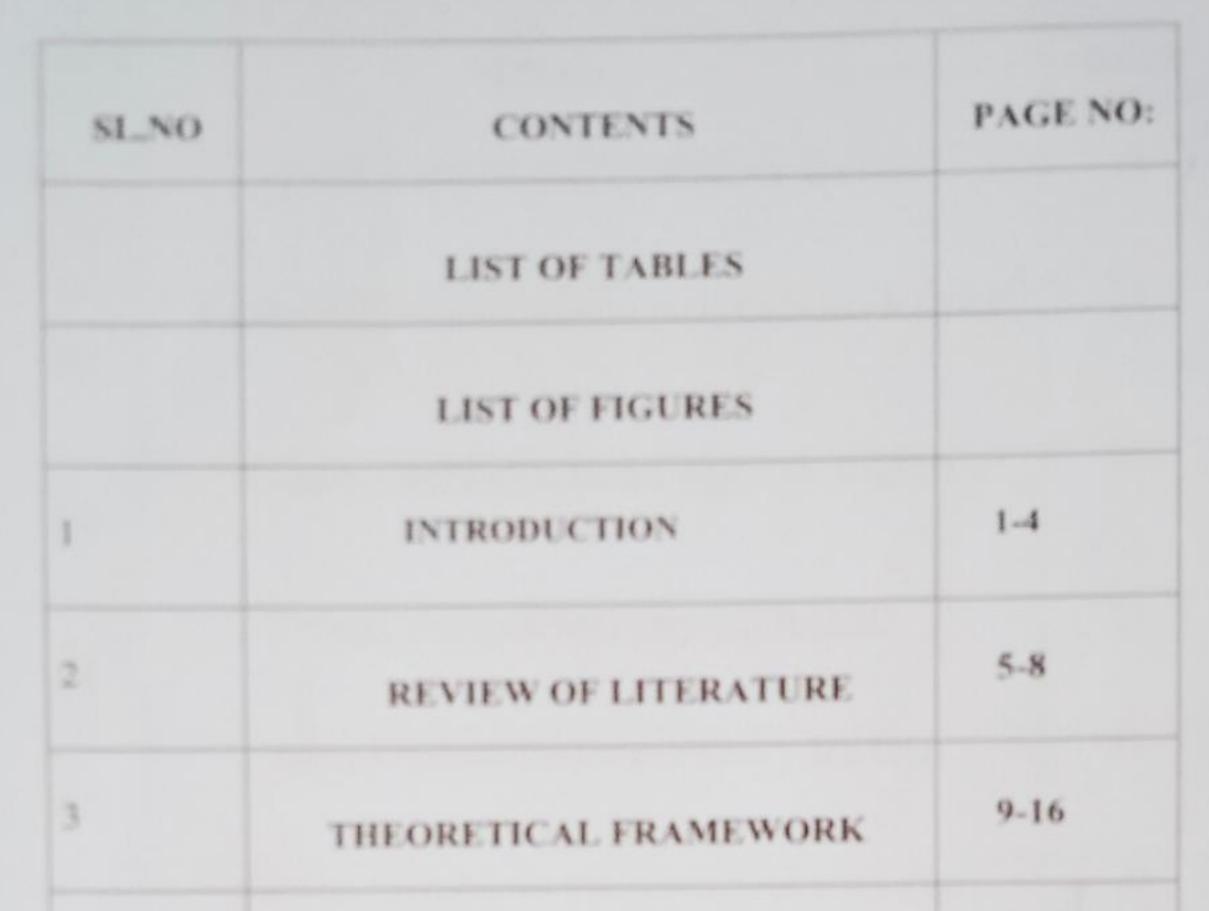
I express my sincere thanks to my friends and family for their support in completing this report successfully.

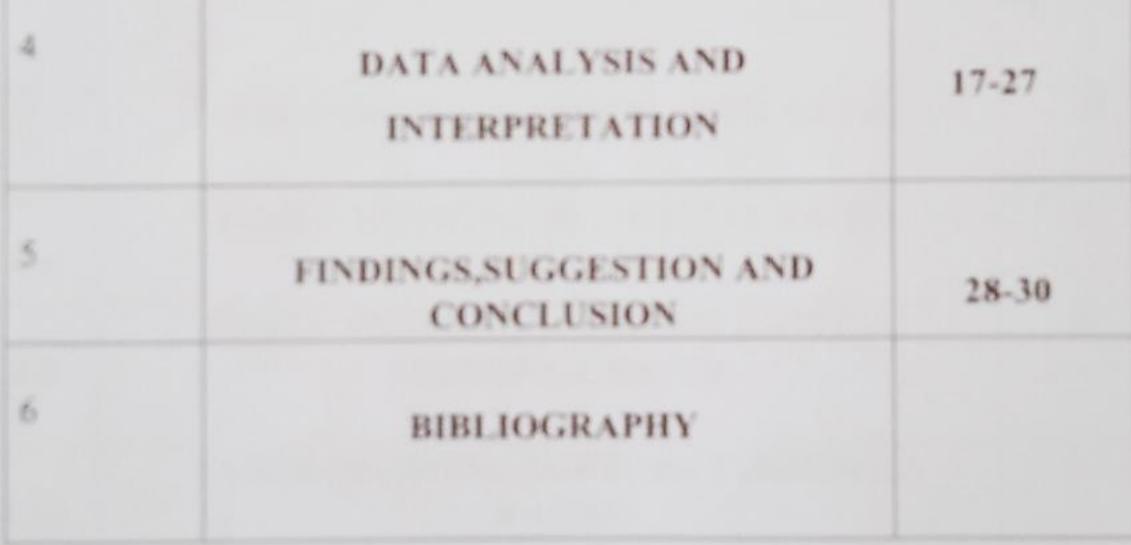
Place: Irinjalakuda

MARIYA LOREENA P S

Date:

TABLES OF CONTENT





LIST OF TABLES

TABLE NO :	TITLES	PAGE NO:
4.1	TABLE SHOWING CURRENT RATIO	18
4.2	TABLE SHOWING ABSOLUTE LIQUID RATIO	19
4.3	TABLE SHOWING DEBT EQUITY RATIO	20
4.4	TABLE SHOWING LIQUID RATIO	21
4.5	TABLE SHOWING SOLVENCY RATIO	22
4.6	TABLE SHOWING PROPRIETARY RATIO	23
4.7	TABLE SHOWING FIXED ASSET RATIO	24
4.8	TABLE SHOWING NET PROFIT RATIO	25
4.9	TABLE SHOWING WORKING CAPITAL TURNOVER RATIO	26
4.10	TABLE SHOWING DEBTORS TURNOVER RATIO	27

LIST OF FIGURES

FIGURE NO :	TITLES	PAGE NO:
4.1	GRAPH SHOWING CURRENT RATIO	18
4.2	GRAPH SHOWING ABSOLUTE LIQUID RATIO	19
4.3	GRAPH SHOWING DEBT EQUITY RATIO	20
4.4	GRAPH SHOWING LIQUID RATIO	21
4.5	GRAPH SHOWING SOLVENCY RATIO	22
4.6	GRAPH SHOWING PROPRIETARY RATIO	23
4.7	GRAPH SHOWING FIXED ASSET RATIO	24
4.8	GRAPH SHOWING NET PROFIT RATIO	25
4.9	GRAPH SHOWING WORKING CAPITAL TURNOVER RATIO	26
4.10	GRAPH SHOWING DEBTORS TURNOVER RATIO	27

" A STUDY ON FACTORS AFFECTING CUSTOMER'S DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MERIN BIJU

(CCAUBCM123)

Under the supervision of

ASSOC. PROF.K.J. JOSEPH



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled" A STUDY ON FACTORS AFFECTING CUSTOMERS DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY" is a bonafide record of project done by MERIN BIJU, Reg. No. CCAUBCM123, under my guidance and supervision in partial fulfillment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis of any Degree, Diploma and Associateship or Fellowship.

ASSOC. Prof. K.J. JOSEPH

ASSOC. Prof. K.J. JOSEPH

Co-Ordinator

Project Guide

DECLARATION

I, MERIN BIJU, hereby declare that the project work entitled "A STUDY ON FACTORS AFFECTING CUSTOMERS DECISION IN SELECTING AND INVESTING IN LIFE INSURANCE POLICY" is a record of independent and bonafide project work carried out by me under the supervision and guidance of MR.K.J.JOSEPH, Associate Professor, Department of Commerce, Christ College, Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of my Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

Date:

MERIN BIJU CCAUBCM123

ACKNOWLEDGEMENT

I would like to take this opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr.Jolly Andrews, Principle-in-Charge, Christ college Irinjalakuda for providing various facilities.

I am thankful to Assoc.Prof.K.Joseph, Co-ordinator of B.Com (Finance), for providing proper help and encouragement in the preparation of this report.

I am thankful to Mrs Sandhya V, Class teacher for her cordial support, valuable information and guidance, which helped me in completing this task through various stages.

I express my sincere gratitude to Assoc.Prof.K.J.Joseph, Head of Department, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my gratitude to all the faculties of the Department for their interest and corporation in this regard.

I extend my hearty gratitude to the Librarian and other library staffs of my college for their wholehearted corporation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

MERIN BIJU

Date:

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF TCS LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

MEGHA AJITH

(CCAUBCM122)

Under the supervision of

Ms. SMITHA ANTONY M



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Financial **Performance Analysis Of TCS Ltd**" is a bonafide record of project done by **MEGHA AJITH,** Reg. No. CCAUBCM122, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Assoc.Prof. K.J. Joseph Co-ordinator

Ms. SMITHA ANTONY M Project Guide

DECLARATION

I, MEGHA AJITH, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF TCS LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Smitha Antony M Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

MEGHA AJITH CCAUBCM122

Date:

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Assoc.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms.Smitha Antony M, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

MEGHA AJITH

Date:

TABLES OF CONTENTS

CONTENTS	PAGE NO:
LIST OF TABLES	
LIST OF GRAPHS	
INTRODUCTION	1- 5
REVIEW OF LITERATURE	6-10
THEORETICAL FRAMEWORK	11- 17
DATA ANALYSIS AND INTERPRETATION	18-28
FINDINGS, SUGGESTIONS & CONCLUSION	29- 30
BIBLIOGRAPHY	
APPENDIX	
	LIST OF TABLES LIST OF GRAPHS INTRODUCTION REVIEW OF LITERATURE THEORETICAL FRAMEWORK DATA ANALYSIS AND INTERPRETATION FINDINGS, SUGGESTIONS & CONCLUSION

TABLE PAGE NO: TITLE NO Table showing Current Ratio 4.1. 19 4.2 Table showing Quick Ratio 20 4.3 21 Table Showing Absolute Liquidity Ratio 4.4 22 Table Showing Proprietary Ratio 4.5 Table showing Fixed Asset to Net worth Ratio 23 4.6 24 Table Showing Debt – Equity Ratio Table Showing Return on Shareholders Fund 4.7 25 4.8 26 Table Showing Return on Investment 4.9 27 Table Showing Net Profit Ratio

Table Showing Gross Profit Ratio

28

4.10

LIST OF TABLES

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing Current Ratio	19
4.2	Graph showing Quick Ratio	20
4.3	Graph showing Absolute Liquidity Ratio	21
4.4	Graph showing Proprietary Ratio	22
4.5	Graph showing Fixed Asset to Net worth Ratio	23
4.6	Graph showing Debt – Equity Ratio	24
4.7	Graph Showing Return on Shareholders Fund	25
4.8	Graph Showing Return on Investment	26
4.9	Graph Showing Net Profit Ratio	27
4.10	Graph Showing Gross Profit Ratio	28

"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

NANDHUKRISHNA T S

(CCAUBCM125)

Under the supervision of

Ms. SMITHA ANTONY M



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A STUDY ON FINANCIAL **PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD**" is a bonafide record of project done by **NANDHUKRISHNA T S**, Reg. No. CCAUBCM125, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator Ms. SMITHA ANTONY M Project Guide

DECLARATION

I, NANDHUKRISHNA T S, hereby declare that the project work entitled "ASTUDY ONFINANCIAL PERFORMANCE ANALYSIS OF ASIAN PAINTS PVT LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. Smitha Antony M Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

NANDHUKRISHNA T S

Date:

CCAUBCM125

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to **Rev. Dr. Jolly Andrews CMI** our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Smitha Antony M, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

NANDHUKRISHNA T S

Date:

TABLES OF CONTENTS

CHAPTER NO.	CONTENTS	PAGE NO.
CHAPTER I	INTODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-11
CHAPTER III	THEORETICAL FRAMEWORK	12-19
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	20-31
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION BIBLIOGRAPHY	32-34
	ANNEXURE	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Current Ratio	22
4.2	Table showing Quick Ratio	23
4.3	Table showing Absolute Liquid Ratio	24
4.4	Table showing Total Assets to Debt Ratio	25
4.5	Table showing Debt Equity Ratio	26
4.6	Table showing Proprietary Ratio	27
4.7	Table showing Gross Profit Ratio	28
4.8	Table showing Return on Shareholders Fund	29
4.9	Table showing Stock Turnover Ratio	30
5.0	Table showing Working Capital Turnover Ratio	31

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Graph showing changes in current ratio	22
4.2	Graph showing changes in Quick ratio	23
4.3	Graph showing changes in Absolute Liquid Ratio	24
4.4	Graph showing changes in Total Assets to Debt Ratio	25
4.5	Graph showing changes in Debt Equity Ratio	26
4.6	Graph showing changes in Proprietary Ratio	27
4.7	Graph showing changes in Gross Profit Ratio	28
4.8	Graph showing changes in Return on Shareholders Fund	29
4.9	Graph showing changes in Stock Turnover Ratio	30
5.0	Graph showing changes in Working Capital Turnover Ratio	31

"CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ARYA N J

(CCAUBCM107)

Under the supervision of

MS. HARITHA C R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR" is a bonafide record of project done by ARYA N J, Reg. No. CCAUBCM107, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

T OF COMME

COLLEG

Ms. HARITHA C R

Project Guide

Sterler

Asso.Prof. K.J. Joseph Co-ordinator

DECLARATION

I, ARYA N J, hereby declare that the project work entitled "CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. HARITHA C R Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

ARYA N J

Date:

CCAUBCM107

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. SANDHYA V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. HARITHA C R , Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ARYA N J

Date:

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE
		NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER	INTRODUCTION	1-7
1		
CHAPTER	REVIEW OF	8-15
2	LITERATURE	
CHAPTER	THEORETICAL	16-23
3	FRAMEWORK	
CHAPTER	DATA ANALYSIS	24-44
4	AND	
	INTERPRETATION	
CHAPTER	FINDINGS,	45-49
5	SUGGESTIONS	
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

		DACENO
TABLE NO.	TITLE	PAGE NO.
4.1	Age of respondents	25
4.0	Conden of monor donte	26
4.2	Gender of respondents	26
4.3	No. of respondents ordering food online	27
	The of respondents of defining food of mile	27
4.4	Frequency of ordering food online	28
4.5	Way of ordering food online	29
4.6		20
4.6	Preference towards Swiggy and Zomato	30
4.7	Expensive app	31
Τ./	Expensive app	51
4.8	App providing better quality food	32
4.9	Meal mostly ordered	33
4.10	Approximate money spend	34
4.11	Reasons for ordering food online	35
4.11	Reasons for ordering food online	55
4.12	App providing discounts and offers	36
4.13	Approximate delivery time	37
4.14	Satisfaction level - Swiggy	38
4 15	Satisfaction level Zemate	39
4.15	Satisfaction level – Zomato	39
4.16	App recommended by respondents	40
4.10	ripp recommended by respondents	-10
4.17	App providing better sevice	41
4.18	Satisfaction level – Pricing	42
4.19	App providing variety of items	43
4.20	App providing better presentation of meal	44

LIST OF TABLES

TABLE NO.	TITLE	PAGE NO.
		11102110.
4.1	Age of respondents	25
4.2	Gender of respondents	26
4.3	No. of respondents ordering food online	27
4.4	Frequency of ordering food online	28
4.5	Way of ordering food online	29
4.6	Preference towards Swiggy and Zomato	30
4.7	Expensive app	31
4.8	App providing better quality food	32
4.9	Meal mostly ordered	33
4.10	Approximate money spend	34
4.11	Reasons for ordering food online	35
4.12	App providing discounts and offers	36
4.13	Approximate delivery time	37
4.14	Satisfaction level - Swiggy	38
4.15	Satisfaction level – Zomato	39
4.16	App recommended by respondents	40
4.17	App providing better sevice	41
4.18	Satisfaction level – Pricing	42
4.19	App providing variety of items	43
4.20	App providing better presentation of meal	44

LIST OF GRAPHS

"A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

PM MOHAMED SAHL

(CCAUBCM127)

Under the supervision of

Ms. SREELAKSHMI K



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG YOUTH" is a bonafide record of project done by P M MOHAMED SAHL, Reg. No. CCAUBCM127, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SREELAKSHMI K Project Guide

DECLARATION

I, PM MOHAMED SAHL, hereby declare that the project work entitled "A STUDY ON BRAND PREFERENCE OF SOFT DRINKS AMONG

YOUTH" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. SREELAKSHMI K Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

PM MOHAMED SAHL

Date:

CCAUBCM127

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, MS Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Sreelakshmi k, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

PM MOHAMED SAHL

Date:

TABLES OF CONTENTS

SL.NO	CONTENTS
	LIST OF TABLES
CHAPTER I	INTRODUCTION
CHAPTER II	REVIEW OF LITERATURE
CHAPTER III	THEORETICAL FRAMEWORK
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION
	BIBLIOGRAPHY

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Gender wise classification of Respondents	19
4.2	Table showing Age wise classification of Respondents	20
4.3	Table showing Educational wiseclassification of Respondents	21
4.4	Table showing Occupational wise classification of Respondents	22
4.5	Table showing Annual income of the Respondents	23
4.6	Table Showing Respondents from differentdepartment	24
4.7	Table Showing The Respondents who prefer to consume soft drinks	25
4.8	Table Showing Brand preference of Respondents	26
4.9	Table Showing The Respondent usage of stated brand	27
4.10	Table Showing Sources which influenced the Respondents to buy soft drinks	28
4.11	Table showing opinion about the brand	29

4.12	Table showing influence of advertisement	30
	Table showing Respondent like to change the	31
4.13	brand frequently	
	Table showing influence of advertisement to	32
4.14	try out new soft drinks	
	Table showing Respondents preference on	33
4.15	soft drinks	
	Table showing common place preferred to	34
4.16	purchase soft drinks	
	Table showing quantity preference of	35
4.17	respondent	
	Table showing Respondents view about soft	36
4.18	drinks	
4 10	Table showing Respondents satisfaction level	37
4.19		
	Table showing factors influencing purchase	38
4.20	decision	

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1.	Figure showing Gender wise classification of Respondents	19
4.2	Figure showing Age wise classification of Respondents	20
4.3	Figure showing Educational wise classification of Respondents	21
4.4	Figure showing Occupational wise classification of Respondents	22
4.5	Figure showing Annual income of the Respondents	23
4.6	Figure Showing Respondents from different department	24
4.7	Figure Showing The Respondents who prefer to consume soft drinks	25
4.8	Figure Showing Brand preference of Respondents	26
4.9	Figure Showing The Respondent usage of stated brand	27

4.10	Figure Showing Sources which influenced the Respondents to buy soft drinks	28
4.11	Figure showing opinion about the brand	29
4.12	Figure showing influence of advertisement	30
4.13	Figure showing Respondent like to change the brand frequently	31
4.14	Figure showing influence of advertisement to try out new soft drinks	32
4.15	Figure showing Respondents preference on soft drinks	33
4.16	Figure showing common place preferred to purchase soft drinks	34
4.17	Figure showing quantity preference of respondent	35
4.18	Figure showing Respondents view about soft drinks	36
4.19	Figure showing Respondents satisfaction level	37
4.20	Figure showing factors influencing purchase decision	38

"CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ROSHAN JOJO

(CCAUBCM107)

Under the supervision of

MS. HARITHA C R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

"CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ROSHAN JOJO

(CCAUBCM129)

Under the supervision of

MS. HARITHA C R



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

p. L.

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR" is a bonafide record of project done by ROSHAN JOJO, Reg. No. CCAUBCM129, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Skeph

Asso.Prof. K.J. Joseph Co-ordinator



Ms. HARITHA C R **Project Guide**

DECLARATION

I, ROSHAN JOJO, hereby declare that the project work entitled "CONSUMER PREFERENCE TOWARDS SWIGGY AND ZOMATO WITH SPECIAL REFERENCE TO THRISSUR" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms. HARITHA C R Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

ROSHAN JOJO

Place: Irinjalakuda

Date: 13 03 2023

CCAUBCM129

TABLE OF CONTENTS

CHAPTER.NO	CONTENTS	PAGE
		NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER	INTRODUCTION	1-7
1		
CHAPTER	REVIEW OF	8-15
2	LITERATURE	
CHAPTER	THEORETICAL	16-23
3	FRAMEWORK	
CHAPTER	DATA ANALYSIS	24-44
4	AND	
	INTERPRETATION	
CHAPTER	FINDINGS,	45-49
5	SUGGESTIONS	
	& CONCLUSION	
	BIBLIOGRAPHY	
	APPENDIX	

		DACENO
TABLE NO.	TITLE	PAGE NO.
4.1	Age of respondents	25
4.0	Conden of monor donte	26
4.2	Gender of respondents	26
4.3	No. of respondents ordering food online	27
	The of respondents of defining food offinite	27
4.4	Frequency of ordering food online	28
4.5	Way of ordering food online	29
4.6		20
4.6	Preference towards Swiggy and Zomato	30
4.7	Expensive app	31
Τ./	Expensive app	51
4.8	App providing better quality food	32
4.9	Meal mostly ordered	33
4.10	Approximate money spend	34
4.11	Reasons for ordering food online	35
4.11	Reasons for ordering food online	55
4.12	App providing discounts and offers	36
4.13	Approximate delivery time	37
4.14	Satisfaction level - Swiggy	38
4 15	Satisfaction level Zemate	39
4.15	Satisfaction level – Zomato	39
4.16	App recommended by respondents	40
4.10	ripp recommended by respondents	-10
4.17	App providing better sevice	41
4.18	Satisfaction level – Pricing	42
4.19	App providing variety of items	43
4.20	App providing better presentation of meal	44

LIST OF TABLES

TABLE NO.	TITLE	PAGE NO.
		11102110.
4.1	Age of respondents	25
4.2	Gender of respondents	26
4.3	No. of respondents ordering food online	27
4.4	Frequency of ordering food online	28
4.5	Way of ordering food online	29
4.6	Preference towards Swiggy and Zomato	30
4.7	Expensive app	31
4.8	App providing better quality food	32
4.9	Meal mostly ordered	33
4.10	Approximate money spend	34
4.11	Reasons for ordering food online	35
4.12	App providing discounts and offers	36
4.13	Approximate delivery time	37
4.14	Satisfaction level - Swiggy	38
4.15	Satisfaction level – Zomato	39
4.16	App recommended by respondents	40
4.17	App providing better sevice	41
4.18	Satisfaction level – Pricing	42
4.19	App providing variety of items	43
4.20	App providing better presentation of meal	44

LIST OF GRAPHS

"A STUDY ON FINANCIAL PERFORMANCE OF SUN PHARMACEUTICAL LTD."

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SANDRA V J

(CCAUBCM132)

Under the supervision of

Mr. VISHNU M S



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on Financial Performance of Sun Pharmaceutical Ltd" is a bonafide record of project done by SANDRA V J, Reg. No. CCAUBCM132, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Straph

Assoc.Prof. K.J. Joseph Co-ordinator

Mr. Vishnu M S Project Guide



DECLARATION

I, SANDRA V J, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE OF SUN PHARMACEUTICAL LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Mr. Vishnu M S Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

SANDRA V J

Place: Irinjalakuda Date: 13/03/2023

þ

CCAQBCM132

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities.

I am thankful to AssocProf. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Mr. Vishnu M S, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

SANDRA V J

Date:

TABLES OF CONTENTS

CONTENTS	
LIST OF TABLES	
INTRODUCTION	
REVIEW OF LITERATURE	
THEORETICAL FRAMEWORK	
DATA ANALYSIS AND INTERPRETATION	
FINDINGS, SUGGESTIONS & CONCLUSION	
BIBLIOGRAPHY	
APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.2.1.1	Table showing Current Ratio	13
4.2.1.2	Table showing Quick Ratio	14
4.2.2.1	Table showing Solvency Ratio	15
4.2.3.1	Table showing Gross profit Ratio	16
4.2.3.2	Table showing Net profit Ratio	17
4.3.1	Table Showing comparative balance sheet of the financial year 2017 and 2018	18-19
4.3.2	Table Showing comparative balance sheet of the financial year 2018 and 2019	20-21
4.3.3	Table Showing comparative balance sheet of the financial year 2019 and 2020	22-23
4.3.4	Table Showing comparative balance sheet of the financial year 2020 and 2021	24-25
4.3.5	Table Showing comparative balance sheet of the financial year 2021 and 2022	26-27
4.3.6	Table Showing comparative profit and loss of the financial year 2017 and 2018	28-30
4.3.7	Table Showing comparative profit and loss of the financial year 2018 and 2019	e 31-32
4.3.8	Table Showing profit and loss of the financial year 2019 and 2020	33-35
4.3.9	Table Showing profit and loss of the financial year 2020 and 2021	36-37
4.3.10	Table Showing profit and loss of the financial year 2021 and 2022	38-39

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.2.1.1	Graph showing Current Ratio	13
4.2.1.2	Graph showing Quick Ratio	14
4.2.2.1	Graph showing Solvency Ratio	15
4.2.3.1	Graph showing Gross profit Ratio	16
4.2.3.2	Graph showing Net profit Ratio	17

STAP TREES

IMPACT OF SOCIAL MEDIA ON CONSUMER'S PURCHASING BEHAVIOUR, WITH REFERENCE TO SAMBALOOR

Project report submitted to

In partial fulfillment of the requirements for the award of the

Degree of

BACHELOR OF COMMERCE

Submitted By

ROSHAN ROY

CCAUBCM130

Under the supervision of

Asso.Prof. K.J JOSEPH



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS) IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on Impact of Social Media on Consumer's Purchasing Behaviour (with reference to sambaloor)" is a bonafide record of project done by ROSHAN ROY, Reg. No. CCAUBCM130, under my guidance and supervision in partial fullfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J Joseph Co-ordinator Asso.Prof. K.J Joseph Project Guide

DECLARATION

I, ROSHAN ROY, hereby declare that the project work entitled "A STUDY ON IMPACT OF SOCIAL MEDIA ON CONSUMERS PURCHASING BEHAVIOUR (WITH REFERENCE TO SAMBALOOR) " is a record of independent and bonafide project work carried out by me under the supervision and guidance of Asso.Prof K.J Joseph, Associate Professor, on contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other University or institute.

Place: Irinjalakuda

ROSHAN ROY CCAUBCM130

Date: 13/03/23

ACKNOWLEDGEMENT

I would like to take this opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews, Principal in charge, for providing various facilities.

I am thankful to Asso.Prof. K.J Joseph, Co-ordinator of the Commerce Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I would like to express my sincere gratitude to all the faculties of the department for their interest and co-operation in this regard.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ROSHAN ROY

Date: 13/03/23

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO
	LIST OF TABLES	
	LIST OF CHARTS	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-9
CHAPTER III	THEORETICAL FRAMEWORK	10-18
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	19-38
CHAPTER V	FINDINGS , SUGGESTIONS AND CONCLUSIONS	39-40
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.2.1	Age wise classification	19
4.2.2	Gender wise classification	21
4.2.3	Current status wise classification	22
4.2.4	Based on influence of social media in case of no of purchases.	23
4.2.5	Current favorite social media	24
4.2.6	Spent time for social media per day	25

4.2.7	Getting information about products	26
4.2.8	Benefit of social media	27
4.2.9	Social media affects knowledge on various products and services	28
4.2.10	Showing satisfaction and unsatisfaction of pricing of products.	29
4.2.11	Showing decision of customers when purchasing a product.	30
4.2.12	Based on whether you check social media first in the morning	31
4.2.13	Showing the usage of information in case of uncertanities.	32
4.2.14	Based on the attention that drives in social media	33
4.2.15	Showing whether products are bought and unbought due to social media exposure	34

4.2.16	Based on pushes or motivation to buy products in social media	35
4.2.17	Showing mostly preferred online shopping sites	36
4.2.18	Showing whether promotions and discounts influence purchasing behaviour	37
4.2.19	Based on customers dissatisfaction of buying products	38

LIST OF CHARTS

CHART NO	TITLE	PAGE NO
4.2.1	Age wise classification	20
4.2.2	Gender wise classification	21
4.2.3	Current status wise classification	22
4.2.4	Based on influence of social media in case of no of purchases.	23
4.2.5	Current favorite social media	24
4.2.6	Spent time for social media per day	25
4.2.7	Getting information about products	26
4.2.8	Benefit of social media	27
4.2.9	Social media affects knowledge on various products and services	28

		Гц
4.2.10	Showing satisfaction and unsatisfaction of pricing of products.	29
4.2.11	Showing decision of customers when purchasing a product.	30
4.2.12	Based on whether you check social media first in the morning	31
4.2.13	Showing the usage of information in case of uncertanities.	32
4.2.14	Based on the attention that drives in social media	33
4.2.15	Showing whether products are bought and unbought due to social media exposure	34
4.2.16	Based on pushes or motivation to buy products in social media	35
4.2.17	Showing mostly preferred online shopping sites	36
4.2.18	Showing whether promotions and discounts influence purchasing behaviour	37
4.2.19	Based on customers dissatisfaction of buying products	38

"A STUDY ON CUSTOMER PERCEPTION TOWARDS DIGITAL PAYMENT SYSTEM WITH SPECIAL REFERENCE TO THRISSUR DISTRICT"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SANDRA RAPHAEL

(CCAUBCM131)

Under the supervision of

Ms.SIJI CL



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on customer perception towards digital payment with special reference to thrissur district" is a bonafide record of project done by SANDRA RAPHAEL, Reg. No. CCAUBCM131, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Skiph

Asso.Prof. K.J. Joseph Co-ordinator



Ms. SIJI CL Project Guide

DECLARATION

I, SANDRA RAPHAEL, hereby declare that the project work entitled "A STUDY ON CUSTOMER PERCEPTION TOWRDS DIGITAL PAYMENT WITH SPECIAL REFERENCE TO THRISSUR DISTICT" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.SIJI CL Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

SANDRA RAPHAEL

Place: Irinjalakuda

Date: 13-03-2023

CCAUBCM131

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities. I am thankful to Asso. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Siji CL, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

SANDRA RAPHAEL

Date:

TABLES OF CONTENTS

CHAPTER NO.	CONTENTS	PAGE NO:
	LIST OF TABLES	
	LIST OF FIGURES	
CHAPTER 1	INTRODUCTION	1 - 4
CHAPTER 2	REVIEW OF LITERATURE	5 - 10
CHAPTER 3	THEORATICAL FRAME WORK	11 - 16
CHAPTER 4	DATA ANALYSIS AND INTERPRETATION	17 - 37
CHAPTER 5	FINDINGS,SUGGESTIONS& CONCLUSION	38 - 41
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Age of the respondents	22
4.2	Table showing gender of the respondents	23
4.3	Table showing the number of people using digital payments	24
4.4	Table showing most usage cards of customers	25
4.5	Table Showing the satisfied customers insecurities offered by digital payment system	26
4.6	Table Showing purpose of using digital payment system	27
4.7	Table Showing the factor made by customer to choose digital payment system	28
4.8	Table Showing drawbacks of digital payment	29
4.9	Table Showing the procedure of digital payment is easy	30
4.10	Table showing high speed of electronic payment system	31
4.11	Table showing the knowledge of customer to use the digital payment	32
4.12	Table showing the Digital payments are more convenient	33

4.13	Table showing the number of years the customer using the digital payment	34
4.14	Table showing digital payment is user friendly	35
4.15	Table showing security concerns of cashless payments	36
4.16	Table showing sources of awareness about digital payments	37
4.17	Table showing the level of awareness about digital payments	38
4.18	Table showing OTP text is secure in digital payment	39
4.19	Table showing the chance for hacking theelectronic payment is less	40
4.20	Table showing recommendation of digitalpayment system	41
4.21	Table showing overall rating of digital payments	42

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1	Graph showing the age of respondents	22
4.2	Graph showing the gender of respondents	23
4.3	Graph showing the number of people using digital payments	24
4.4	Graph showing most usage cards of customers	25
4.5	Graph Showing the satisfied customers in securities offered by digital payment system	26
4.6	Graph Showing purpose of using digital payment system	27
4.7	Graph Showing the factor made by customer to choose digital payment system	28
4.8	Graph Showing drawbacks of digital payment	29
4.9	Graph Showing the procedure of digital payment is easy	30
4.10	Graph showing high speed of electronic payment system	31
4.11	Graph showing the knowledge of customer to use the digital payment	32
4.12	Graph showing the Digital payments are more convenient	33

4.13	Graph showing the number of years the customer using the digital payment	34
4.14	Graph showing digital payment is user friendly	35
4.15	Graph showing security concerns of cashless payments	36
4.16	Graph showing sources of awareness about digital payments	37
4.17	Graph showing the level of awareness about digital payments	38
4.18	Graph showing OTP text is secure in digital payment	39
4.19	Graph showing the chance for hacking the electronic payment is less	40
4.20	Graph showing recommendation of digital payment system	41
4.21	Graph showing overall rating of digital payment system	42

"A STUDY ON WORKING CAPITAL MANAGEMENT OF STEEL INDUSTRIALS KERALA LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SREELAKSHMI K

(CCAUBCM133)

Under the supervision of

Mr. EDWIN ANTONY



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

Scanned with CamScanner

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on WORKING CAPITAL MANAGEMENT OF STEEL INDUSTRIALS KERALA LTD" is a Bonafede record of project done by SREELAKSHMI K, Reg. No. CCAUBCM133, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

IRINJALAKUDA

OLLEGE (AUTON

Asst. Prof. K.J. Joseph Co-ordinator

2022222222

-

63

63

6.3

3

1.9

1 3

3

53

3

3

1

-

-

1 6 6 J 4 J 4 J J

Mr. EDWIN ANTONY Project Guide

Scanned with CamScanner

DECLARATION

I, SREELAKSHMI K, hereby declare that the project work entitled "A STUDY ON WORKING CAPITAL MANAGEMENT OF STEEL INDUSTRIALS KERALA LTD" is a record of independent and Bonafede project work carried out by me under the supervision and guidance of Mr. EDWIN ANTONY Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

3

1

3

Ċ,

Э

3

*

2

3

2

1

3

3

1

3

0

2

3

Date: 13/03/2023

SREELAKSHMI K

CCAUBCM133

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our principal, for providing various facilities.

I am thankful to Asst.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya v, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Mr. Edwin Antony, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

SREELAKSHMI K

Date:

TABLES OF CONTENTS

CHAPTERS	CONTENTS	PAGE NO.
	LIST OF TABLES	
	LIST OF GRAPHS	
CHAPTER I	INTRODUCTION	1-8
CHAPTER II	REVIEW OF LITERATURE	9-15
CHAPTER III	THEORETICAL FRAMEWORK	16-30
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	31-43
CHAPTER V	FINDINGS, SUGGESTIONS & CONCLUSION	44-46
	BIBLIOGRAPHY	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing current ratio	31
4.2	Table showing liquid ratio	32
4.3	Table showing long term debt equity ratio	33
4.4	Table showing proprietary ratio	35
4.5	Table showing inventory turnover ratio	37
4.6	Table Showing debtor's turnover ratio	39
4.7	Table showing creditor's turnover ratio	41
4.8	Table showing working capital turnover ratio	42

LIST OF GRAINS	LIST	OF	GRAPHS
----------------	------	----	--------

FIGURE NO	TITLE	PAGE NO:
4.1.	Graph showing current ratio	31
4.2	Graph showing liquid ratio	32
4.3	Graph showing long term debt equity ratio	34
4.4	Graph showing proprietary ratio	36
4.5	Graph showing inventory turnover ratio	38
4.6	Graph showing debtor's turnover ratio	40
4.7	Graph showing creditor's turnover ratio	41
4.8	Graph showing working capital turnover ratio	43

"A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

SREERAG P R

(CCAUBCM100)

Under the supervision of

Ms.TEENA THOMAS



DEPARTMENT OF COMMERCE

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

Dent

MARCH 2023

CHRIST COLLEGE(AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled "A Study on FinancialPerformance of Colgate Palmolive (India) Ltd" is a bonafide record of project done by SREERAG P R, Reg. No. CCAUBCM100, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCEand it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Springh

Assoc.Prof. K.J. Joseph Co-ordinator

Ms. TEENA THOMAS Project Guide



DECLARATION

I, SREERAG P R, hereby declare that the project work entitled "A STUDY ON FINANCIAL PERFORMANCE OF COLGATE PALMOLIVE (INDIA) LTD" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.Teena ThomasAsst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

Place: Irinjalakuda

SREERAG P R

Date: 13/3/23

CCAUBCM100

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation toRev. Dr. Jolly Andrews CMIour Principal, for providing various facilities.

I am thankful to Asso.Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V ,Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Teena Thomas, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

SREERAG P R

Date:

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE .NO
4.7	LIST OF TABLES	1.1
4.4	LIST OF GRAPHS	25
CHAPTER I	INTRODUCTION	2
CHAPTER II	REVIEW OF	6
CHAFIERI	LITERATURE	
CHAPTER III	THEORETICAL	12
cind i Licin	FRAMEWORK	
CHAPTER IV	DATA ANALYSIS AND	22
CIMI I LICIV	INTERPRETATION	
19	FINDINGS,	33
CHAPTER V	SUGGESTIONS &	
	CONCLUSION	
	BIBLIOGRAPHY	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

LIST OF FIGURES

5

FIGURE NO	TITLE	PAGE NO
4.2	Current Ratio	23
4.3	Quick Ratio	24
4.4	Absolute Liquid Ratio	25
4.5	Inventory Turnover Ratio	26
4.6	Operating Profit Ratio	27
4.7	Net Profit Ratio	28
4.8	Debt Equity Ratio	29
4.9	Proprietary Ratio	30
4.10	Return On Investment	31

IMPACT OF SOCIAL MEDIA ON CONSUMER'S PURCHASING BEHAVIOUR, WITH REFERENCE TO SAMBALOOR

Project report submitted to

In partial fulfillment of the requirements for the award of the

Degree of

BACHELOR OF COMMERCE

Submitted By

ABHIMANYU AS

CCAUBCM101

Under the supervision of

Asso.Prof. K.J JOSEPH



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS) IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE

CERTIFICATE

This is to certify that the project report entitled "A Study on Impact of Social Media on Consumer's Purchasing Behaviour (with reference to sambaloor)"is a bonafide record of project done by ABHIMANYU AS, Reg. No. CCAUBCM101, under my guidance and supervision in partial fullfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Asso.Prof. K.J Joseph Co-ordinator Asso.Prof. K.J Joseph Project Guide

DECLARATION

I, ROSHAN ROY, hereby declare that the project work entitled "A STUDY ON IMPACT OF SOCIAL MEDIA ON CONSUMERS PURCHASING BEHAVIOUR (WITH REFERENCE TO SAMBALOOR)" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Asso.Prof K.J Joseph, Associate Professor, on contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other University or institute.

Place: Irinjalakuda

Date: 13/03/23

ABHIMANYU AS CCAUBCM101

ACKNOWLEDGEMENT

I would like to take this opportunity to express my sincere gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews, Principal in charge, for providing various facilities.

I am thankful to Asso.Prof. K.J Joseph, Co-ordinator of the Commerce Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms. Sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I would like to express my sincere gratitude to all the faculties of the department for their interest and co-operation in this regard.

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakuda

ABHIMANYU AS

Date: 13/03/23

TABLE OF CONTENTS

SL.NO	CONTENTS	PAGE NO
	LIST OF TABLES	
	LIST OF CHARTS	
CHAPTER I	INTRODUCTION	1-5
CHAPTER II	REVIEW OF LITERATURE	6-9
CHAPTER III	THEORETICAL FRAMEWORK	10-18
CHAPTER IV	DATA ANALYSIS AND INTERPRETATION	19-38
CHAPTER V	FINDINGS , SUGGESTIONS AND CONCLUSIONS	39-40
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO
4.2.1	Age wise classification	19
4.2.2	Gender wise classification	21
4.2.3	Current status wise classification	22
4.2.4	Based on influence of social media in case of no of purchases.	23
4.2.5	Current favorite social media	24
4.2.6	Spent time for social media per day	25

4.2.7	Getting information about products	26
4.2.8	Benefit of social media	27
4.2.9	Social media affects knowledge on various products and services	28
4.2.10	Showing satisfaction and unsatisfaction of pricing of products.	29
4.2.11	Showing decision of customers when purchasing a product.	30
4.2.12	Based on whether you check social media first in the morning	31
4.2.13	Showing the usage of information in case of uncertanities.	32
4.2.14	Based on the attention that drives in social media	33
4.2.15	Showing whether products are bought and unbought due to social media exposure	34

4.2.16	Based on pushes or motivation to buy products in social media	35
4.2.17	Showing mostly preferred online shopping sites	36
4.2.18	Showing whether promotions and discounts influence purchasing behaviour	37
4.2.19	Based on customers dissatisfaction of buying products	38

LIST OF CHARTS

CHART NO	TITLE	PAGE NO
4.2.1	Age wise classification	20
4.2.2	Gender wise classification	21
4.2.3	Current status wise classification	22
4.2.4	Based on influence of social media in case of no of purchases.	23
4.2.5	Current favorite social media	24
4.2.6	Spent time for social media per day	25
4.2.7	Getting information about products	26
4.2.8	Benefit of social media	27
4.2.9	Social media affects knowledge on various products and services	28

		Y
4.2.10	Showing satisfaction and unsatisfaction of pricing of products.	29
4.2.11	Showing decision of customers when purchasing a product.	30
4.2.12	Based on whether you check social media first in the morning	31
4.2.13	Showing the usage of information in case of uncertanities.	32
4.2.14	Based on the attention that drives in social media	33
4.2.15	Showing whether products are bought and unbought due to social media exposure	34
4.2.16	Based on pushes or motivation to buy products in social media	35
4.2.17	Showing mostly preferred online shopping sites	36
4.2.18	Showing whether promotions and discounts influence purchasing behaviour	37
4.2.19	Based on customers dissatisfaction of buying products	38

"A STUDY ON CUSTOMER PERCEPTION TOWARDS DIGITAL PAYMENT SYSTEM WITH SPECIAL REFERENCE TO THRISSUR DISTRICT"

Project Report submitted to

CHRIST COLLEGE (AUTONOMOUS)

In partial fulfilment of the requirement for the award of the degree of

BACHELOR OF COMMERCE

Submitted by

ABHISHEK VIJAYKUMAR

(CCAUBCM102)

Under the supervision of

Ms.SIJI CL



DEPARTMENT OF COMMERCE

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

UNIVERSITY OF CALICUT

MARCH 2023

2

2

p

CHRIST COLLEGE (AUTONOMOUS), IRINJALAKUDA

CALICUT UNIVERSITY



DEPARTMENT OF COMMERCE CERTIFICATE

This is to certify that the project report entitled **"A Study on customer perception towards digital payment with special reference to Thrissur district**" is a bonafide record of project done by **ABHISHEK VJAYKUMAR**, Reg. No. CCAUBCM102, under my guidance and supervision in partial fulfilment of the requirement for the award of the degree of BACHELOR OF COMMERCE and it has not previously formed the basis for any Degree, Diploma and Associateship or Fellowship.

Skipb

Asso.Prof. K.J. Joseph Co-ordinator

Ms. SIJI CL

Project Guide



DECLARATION

I, ABHISHEK VIJAYKUMAR, hereby declare that the project work entitled "A STUDY ON CUSTOMER PERCEPTION TOWRDS DIGITAL PAYMENT WITH SPECIAL REFERENCE TO THRISSUR DISTICT" is a record of independent and bonafide project work carried out by me under the supervision and guidance of Ms.SIJI CL Asst. Professor-On contract, Department of Commerce, Christ College (Autonomous), Irinjalakuda.

The information and data given in the report is authentic to the best of my knowledge. The report has not been previously submitted for the award of any Degree, Diploma, Associateship or other similar title of any other university or institute.

X EK VIJAYKUMAR

Place: Irinjalakuda

CCAUBCM102

Date: 13-03-2023

ACKNOWLEDGEMENT

I would like to take the opportunity to express my preferred thanks and gratitude to all people who have helped me with sound advice and able guidance.

Above all, I express my eternal gratitude to the Lord Almighty under whose divine guidance; I have been able to complete this work successfully.

I would like to express my sincere obligation to Rev. Dr. Jolly Andrews CMI our Principal, for providing various facilities. I am thankful to Asso. Prof. K.J. Joseph, Co-ordinator of the Department, for providing proper help and encouragement in the preparation of this report.

I am thankful to my class teacher, Ms.sandhya V, Asst. Professor-On contract, for providing proper help and encouragement in the preparation of this report.

I express my sincere gratitude to Ms. Siji CL, Asst. Professor-On contract, whose guidance and support throughout the training period helped me to complete this work successfully.

I would like to express my preferred gratitude to all the faculties of the department for their interest and cooperation in this regard.

I extend my hearty gratitude to the librarian and other library staffs of my college for their wholehearted cooperation

I express my sincere thanks to my friends and family for their support in completing this report successfully.

Place: Irinjalakud

ABHISHEK VIJAYAKUMAR

Date:

TABLES OF CONTENTS

CHAPTER NO.	CONTENTS	PAGE NO:
	LIST OF TABLES	
si	LIST OF FIGURES	
CHAPTER 1	INTRODUCTION	1 - 4
CHAPTER 2	REVIEW OF LITERATURE	5 - 10
CHAPTER 3	THEORATICAL FRAME WORK	11 - 16
CHAPTER 4	DATA ANALYSIS AND INTERPRETATION	17 - 37
CHAPTER 5	FINDINGS,SUGGESTIONS& CONCLUSION	38 - 41
	BIBLIOGRAPHY	
	APPENDIX	

LIST OF TABLES

TABLE NO	TITLE	PAGE NO:
4.1.	Table showing Age of the respondents	22
4.2	Table showing gender of the respondents	23
4.3	Table showing the number of people using digital payments	24
4.4	Table showing most usage cards of customers	25
4.5	Table Showing the satisfied customers insecurities offered by digital payment system	26
4.6	Table Showing purpose of using digital payment system	27
4.7	Table Showing the factor made by customer to choose digital payment system	28
4.8	Table Showing drawbacks of digital payment	29
4.9	Table Showing the procedure of digital payment is easy	30
4.10	Table showing high speed of electronic payment system	31
4.11	Table showing the knowledge of customer to use the digital payment	32
4.12	Table showing the Digital payments are more convenient	33

4.13	Table showing the number of years the customerusing the digital payment	34
4.14	Table showing digital payment is user friendly	35
4.15	Table showing security concerns of cashless payments	36
4.16	Table showing sources of awareness about digital payments	37
4.17	Table showing the level of awareness about digital payments	38
4.18	Table showing OTP text is secure in digital payment	39
4.19	Table showing the chance for hacking theelectronic payment is less	40
4.20	Table showing recommendation of digital payment system	41
4.21	Table showing overall rating of digital payments	42

LIST OF GRAPHS

TABLE NO	TITLE	PAGE NO:
4.1	Graph showing the age of respondents	22
4.2	Graph showing the gender of respondents	23
4.3	Graph showing the number of people using digital payments	24
4.4	Graph showing most usage cards of customers	25
4.5	Graph Showing the satisfied customers in securities offered by digital payment system	26
4.6	Graph Showing purpose of using digital payment system	27
4.7	Graph Showing the factor made by customer to choose digital payment system	28
4.8	Graph Showing drawbacks of digital payment	29
4.9	Graph Showing the procedure of digital payment is easy	30
4.10	Graph showing high speed of electronic payment system	31
4.11	Graph showing the knowledge of customer to use the digital payment	32
4.12	Graph showing the Digital payments are more convenient	33

4.13	Graph showing the number of years the customer using the digital payment	34
4.14	Graph showing digital payment is user friendly	35
4.15	Graph showing security concerns of cashless payments	36
4.16	Graph showing sources of awareness about digital payments	37
4.17	Graph showing the level of awareness about digital payments	38
4.18	Graph showing OTP text is secure in digital payment	39
4.19	Graph showing the chance for hacking the electronic payment is less	40
4.20	Graph showing recommendation of digital payment system	41
4.21	Graph showing overall rating of digital payment system	42