

## COM1CJ101:Management Principles and Application

### Section-A-Mark-3

1. Define Management?
2. write any 3 characteristic of Management?
3. write a short note on Management as an Art?
4. write a short note on Management as an Science?
5. write a short note on Management as an Profession?
6. what is the decision making concept of management?
7. what is productivity concept of management?
8. Expand PODSCORB?
9. What is Supervision?
10. what is integration concept of management?
11. what are the contributions of wilton mayo?
12. who is considered as father of human relations approach? Write briefly?
13. what are the contributions of Mary Parker follet?
14. who are the cobtributors of Classical era?
15. what is the major contributions of Classical era theorists?
16. Who is Henry Fayol? Write shortly?
17. Who is F W Taylor? Write shortly?
18. what do yo mean by hawthrone studies?
19. what do you mean by Human Relations Approach?
20. what do you mean by Contingency Approach?
21. what do you mean by Systems Approach?
22. In what situation did the Classical era theorists bring their theories?
23. write a short note on Espirit de Corps with an example?
24. Draw a diagram on Scalar Chain?

25. What was the mental revolution brought in by Taylor?
26. what is experimentation on illumination and its outcomes?
27. who is Peter Drucker? what are his contributions?
28. what do you mean by Planning?
29. Define Planning?
30. "If you fail to plan you plan to fail" write a short note on this statement?
31. why is planning pervasive?
32. why is planning considered to be continuous?
33. Is planning futuristic? Explain shortly?
34. Draw a diagram on the different types of plans?
35. what is a budget?
36. what is the difference between Rules and Policies?
37. what do you mean by strategy?
38. what are single use plans?
39. write any 3 characteristic of Planning?
40. write any 3 importance of Planning?
41. write any 3 Challenges in Planning?
42. Is there any difference between Plan and Vision?
43. What is meant by Decision Making?
44. write any 3 features of Decision Making?
45. just write down the steps or the decision making process?
46. How will you select the best alternative?
47. what do you mean by Brain Storming Process?
48. write any 2 positives and negatives of Brain Storming process?
49. what is trial and error strategy in decision making?

50. Is Flip Flopping as Decision making strategy?
51. what is collaborative decision making process?
52. what is MBO?
53. Draw a diagram on the process of MBO?
54. what are the benefits of MBO?
55. What is meant by MBP?
56. write any three characteristic of MBO?
57. write any three importance of MBO?
58. write any three Challenges or Limitations in MBO?
59. who are front line managers
60. who are middle level managers
61. who are top level managers
62. write any three types of functional managers?
63. who is Henry Mintzberg?
64. Define organizing
65. Express the meaning of organization
66. Discuss the concept of organizing
67. Discuss the significance of organization
68. Distinguish between formal and informal organization
69. Discuss the principles of organizing
70. Explain the concept of "management by exception"
71. Describe the meaning of formal organization
72. Describe the meaning of informal organisation
73. Explain the term "span of control"
74. Express the meaning of organization structure

75. Discuss the importance of organisation structure
76. Represent the factors affecting organisational structure
77. Distinguish between line organisation and line and staff organisation
78. Discuss the concept of line organisation
79. Explain the term "line and staff organization."
80. Explain the term "functional organisation"
81. Explain the term "organizational design"
82. Represent the factors affecting organisational design
83. How technology can influence the organizational design
84. Discuss the meaning of matrix organizational structure
85. Describe the meaning of flat organisation structure
86. Explain the concept of project structure
87. Discuss any two benefits of flat organisation structure
88. Discuss holacracy organisation structure
89. Explain the concept of network structure
90. Discuss the benefits of advantages of matrix organisational structure
91. Explain the meaning of departmentation
92. what is span of management
93. Define Delegation?
94. Discuss the types of delegation
95. Discuss the steps involved in the delegation process
96. Discuss the term "centralisation"
97. Discuss the term "decentralisation"
98. List out the benefits of delegation
99. What do you mean by specific or general delegation

100. Discuss the meaning of "parity of authority and responsibility"
101. Discuss the scalar principle of delegation
102. List out the needs of decentralisation in an organisation
103. List five key traits commonly associated with effective leaders.
104. What is the difference between a leader and a manager?
105. Explain why emotional intelligence is considered a critical trait for leadership.
106. Describe how transformational leadership differs from transactional leadership.
107. Summarize the impact of a leader's communication style on team dynamics.
108. How can a leader apply the trait of empathy in conflict resolution?
109. Provide an example of how adaptability can be beneficial in a leadership role.
110. Demonstrate how a leader might use delegation effectively in a project.
111. Analyze the relationship between leadership traits and team performance.
112. Compare and contrast the traits of an autocratic leader and a democratic leader.
113. Discuss how a leader's decision-making style can influence organizational culture.
114. Evaluate the importance of integrity as a leadership trait in building trust.
115. Assess the role of cultural intelligence in global leadership.
116. Critique the effectiveness of different leadership styles in crisis situations.
117. How would you measure the success of a leader based on their traits?
118. Predict the future trends in leadership traits that might emerge in the next decade.
119. What is Trait Theory in leadership? List three key traits identified in this theory
120. Define authoritarian leadership.
121. List three characteristics of democratic leadership.
122. Describe laissez-faire leadership in your own words.
123. Name a famous leader who exemplifies authoritarian leadership.

124. What are the key features of democratic decision-making?
125. Identify a situation where laissez-faire leadership may be effective.
126. Recall the main differences between authoritarian and democratic leadership styles.
127. What is the primary focus of laissez-faire leadership?
128. Who is known for promoting democratic leadership principles?
129. What does an authoritarian leader prioritize in decision-making?
130. Define motivation in a psychological context.
131. List three characteristics of motivated individuals.
132. Name two types of motivation.
133. Identify a theorist associated with motivation theories.
134. Recall a basic definition of intrinsic motivation.
135. What is extrinsic motivation?
136. Name a factor that can increase motivation in the workplace.
137. Describe what self-determination theory focuses on.
138. List two examples of intrinsic motivators.
139. Identify a common barrier to motivation.
140. Explain the difference between intrinsic and extrinsic motivation.
141. Summarize Maslow's hierarchy of needs as it relates to motivation.
142. Describe how motivation can influence employee performance.
143. Discuss the importance of goal-setting in the context of motivation.
144. Illustrate how rewards can affect motivation levels.
145. Explain the concept of self-efficacy and its impact on motivation.
146. Discuss how individual values can influence motivational levels.
147. Interpret how feedback can enhance motivation in a team setting.
148. Explain the role of motivation in personal achievement.

149. Describe how motivation can vary across different cultures.
150. Analyze a case study where motivation significantly impacted an organization's success.
151. Create a plan to improve motivation in a team that is underperforming.
152. Role-play a scenario where you must motivate a team member facing challenges.
153. Develop a motivational strategy for a specific workplace project.
154. Design a survey to assess the motivational levels of employees in an organization.
155. What are the five levels of Maslow's Hierarchy of Needs?
156. Explain how Maslow's Hierarchy of Needs can be applied in a workplace setting to enhance employee motivation.
157. What are the two categories of factors in Herzberg's Two-Factor Theory?
158. Describe how hygiene factors differ from motivators in Herzberg's theory and provide examples of each.
159. If a company wants to improve employee satisfaction, how can it apply Herzberg's Two-Factor Theory to achieve this goal?
160. What are the core assumptions of Theory X and Theory Y in McGregor's motivational framework?
161. Compare and contrast the managerial approaches associated with Theory X and Theory Y.
162. Explain the difference between positive reinforcement and negative reinforcement, providing examples of each.
163. What are the key components of Expectancy Theory?
164. List three common methods organizations use to motivate employees.
165. Explain how employee recognition programs can enhance motivation and job satisfaction in the workplace.
166. What are two key techniques for self-motivation?

167. Discuss how setting personal goals can impact an individual's self-motivation and overall performance.
168. Define goal persistency in the context of motivation.
169. Explain the importance of having a clear vision when striving for goal persistency.
170. Explain the importance of having a clear vision when striving for goal persistency.
171. What is the definition of the control process in management?
172. List the four main steps in the control process.
173. What is meant by "performance standards" in the context of controlling?
174. Name two types of control mechanisms commonly used in organizations.
175. What is the purpose of feedback in the control process?
176. Explain the difference between feedforward and feedback control.
177. Describe the role of performance measurements in the control process.
178. How does a control process contribute to organizational efficiency?
179. Explain why setting clear objectives is important in the control process.
180. Discuss the significance of comparing actual performance against standards
181. Provide an example of a performance standard used in a service industry.
182. Illustrate how a manager might use a control chart to monitor performance.
183. Describe a situation where corrective actions were necessary due to inadequate control.
184. How can a company apply the control process to improve customer satisfaction?
185. Give an example of how technology can enhance the control process.
186. Analyze the relationship between planning and controlling in an organization.
187. Examine the potential consequences of ineffective control processes.
188. Identify the challenges faced by managers when implementing control systems.
189. Analyze how organizational culture can impact the control process.



190. Compare and contrast quantitative and qualitative control methods.
191. Assess the effectiveness of a balanced scorecard as a control tool in organizations.
192. Evaluate the strengths and weaknesses of using budgets as a control mechanism.
193. Discuss the implications of excessive control in an organization.
194. Critique the role of employee feedback in the control process.
195. Evaluate the importance of real-time data in modern control processes.
196. Define Management by Exception (MBE) in the context of control mechanisms.
197. List the main principles of Management by Exception.
198. What is the purpose of setting performance standards in MBE?
199. Name two advantages of using Management by Exception.
200. Identify a common industry where Management by Exception is frequently used.
201. Explain how Management by Exception differs from traditional management control methods.
202. Describe the role of managers in the Management by Exception approach.
203. How does Management by Exception contribute to efficient resource allocation?
204. Discuss the significance of identifying exceptions in the control process.
205. Explain why timely reporting is crucial in Management by Exception.
206. Provide an example of a situation where Management by Exception could be applied effectively.
207. Illustrate how a manager might use exception reports to make decisions.
208. Describe how a company can implement Management by Exception in its financial reporting.
209. Give an example of a performance standard that could trigger Management by Exception.
210. Explain how technology can support Management by Exception in an organization.

211. Analyze the potential risks associated with relying too heavily on Management by Exception.
212. Examine how organizational culture might influence the effectiveness of Management by Exception.
213. Identify and analyze factors that can lead to exceptions in performance management.
214. Compare and contrast Management by Exception with other control mechanisms, such as total quality management (TQM).
215. Analyze the impact of Management by Exception on employee motivation and accountability.
216. Assess the effectiveness of Management by Exception in today's fast-paced business environment.
217. Evaluate the limitations of Management by Exception as a control mechanism.
218. Discuss how Management by Exception can be integrated with other management practices.
219. Critique the role of Management by Exception in fostering innovation within organizations.
220. Evaluate the implications of Management by Exception for decision-making processes in a company.
221. How would you handle a conflict between two team members with opposing ideas on completing a project?
222. define interpersonal conflict and give an example?
223. what are the key sources of conflict in the workplace
224. how can poor communication lead to conflict?
225. differentiate between task conflict and relationship conflict?
226. what is the role of mediation in conflict management
227. compare the difference between the line and staff conflict?
228. what do you mean by the collaborating strategy in conflict resolution?
229. how does the compromising strategy work in conflict

230. examine avoidance strategy in conflict resolution?
231. what do you mean by the Mediating strategy in conflict resolution?
232. what are the reasons for conflict
233. define conflict?
234. what is intra individual conflict?
235. what is intra personal conflict?
236. what is the importance of a crisis preparedness plan?
237. define crisis?
238. what is resilience?
239. list out the different aspects of crisis preparedness?
240. write down any 2 differences between crisis preparedness and crisis response?
241. Define the concept of inclusive leadership?
242. Explain any 3 principles of inclusive leadership?
243. List out any 3 qualities of inclusive leaders?
244. Define business ethic?
245. Identify two examples of ethical business practices?
246. Express the meaning of Ethics Committee?
247. Define code of conduct?
248. List out any 3 difference between code of conduct and code of ethics?
249. Explain term Ethical Management?
250. List out any three key principles of business ethics?.

**Section-B-Mark-6**

1. Explain the steps involved in the planning process and their relevance to strategic decision-making.
2. Analyze the importance of effective management in achieving organizational objectives.

3. What are the primary functions of management, and how do they interrelate?
4. How does organizing facilitate the achievement of management goals?
5. Define management and discuss its relevance in today's organizational context.
6. How do you define the leading function of management? and explain any two kinds of the leadership styles.
7. Compare & Contrast the approaches of Fayol and Taylor.
8. Evaluate the limitations of Taylor's approach.
9. Discuss Mayo's perspective on the importance of employee participation in decision-making processes.
10. Explore Follett's contributions to the concept of teamwork and her views on power dynamics.
11. Explain the Management Theories of Classical Era in brief?
12. Explain the Management Theories of Neo Classical Era in brief?
13. What is C.K. Prahalad's concept of core competencies?
14. Discuss the types of planning premises.
15. Define policy. Outline the essentials of the same.
16. Describe the different types of plans in management?
17. What are the key challenges faced during the planning process?
18. What are the major steps in the decision-making process?
19. Discuss strategies that encourage decision making and problem-solving.
20. What are the advantages and disadvantages of using MBO in organizations?
21. Explain the process of MBO?
22. Analyze the drawbacks faced by MBO in organizations.
23. Explain the various managerial roles according to Mintzberg.
24. Explain the main steps involved in the organizing process.
25. What factors should be considered when choosing an organizational structure for a new business?

26. Describe the merits and demerits of line organization.
27. Distinguish the line organization and functional organization.
28. Describe the characteristics of contemporary organizational designs.
29. Why do the organizations prefer matrix organizational structure?
30. Explain the concept and benefits of organizational design.
31. Draw the various levels of management departmentation
32. Discuss the methods of departmentation
33. Describe the meaning of authority
34. Discuss the meaning of responsibility
35. Distinguish between authority and responsibility
36. Discuss the various types of authority
37. Provide an example for departmentation by functions
38. Describe the concept departmentation by products or services
39. Explain the meaning of charismatic authority
40. Discuss the merits of locational departmentation
41. Enumerate the merits and demerits of functional organizational structure.
42. Explain the term authority and its types.
43. Name the differences between authority and responsibility.
44. Examine the steps involved in delegation of authority?
45. Analyse the importance of delegation.
46. Evaluate the need for decentralisation in business houses.
47. Discuss the various factors determine the span of management.
48. Define leadership and explain its importance in an organization.
49. List five key traits commonly associated with effective leaders.
50. What is the difference between a leader and a manager?

51. Explain the main premise of Behavioral Theory. How does it differ from Trait Theory in its approach to understanding leadership?
52. Analyze the strengths and weaknesses of Trait Theory compared to Behavioral Theory. How do these differences influence the selection of leaders?
53. Evaluate the effectiveness of Contingency Theory in modern organizational settings. What are its advantages and potential limitations?
54. Explain how authoritarian leadership can affect team morale.
55. Compare and contrast the communication styles of democratic and authoritarian leaders.
56. Summarize the advantages of using a democratic leadership style.
57. Illustrate how laissez-faire leadership can lead to both positive and negative outcomes.
58. Describe how a leader's style can influence their team's productivity.
59. Discuss why some organizations may prefer authoritarian leadership in certain situations.
60. Interpret the implications of a laissez-faire approach in a high-stakes environment.
61. Explain the role of feedback in democratic leadership.
62. Discuss how power dynamics differ between authoritarian and democratic leaders
63. What are the key features of democratic decision-making?
64. Identify a situation where laissez-faire leadership may be effective.
65. Recall the main differences between authoritarian and democratic leadership styles.
66. What is the primary focus of laissez-faire leadership?
67. Who is known for promoting democratic leadership principles?
68. What does an authoritarian leader prioritize in decision-making?
69. Describe how a leader's personal values can influence their leadership style.

70. Analyze a case study where an authoritarian leadership style was used effectively.
71. Create a scenario where democratic leadership could improve team performance.
72. Role-play a situation where a laissez-faire leader must intervene in a conflict.
73. Develop a training program to help leaders understand when to use different styles.
74. Design a survey to assess employees' perceptions of their leader's style and its impact on their work.
75. Define effective communication in an organizational context.
76. List three reasons why effective communication is important in organizations.
77. Name two common barriers to communication.
78. Describe the concept of interpersonal communication skills.
79. Identify a strategy to overcome communication barriers.
80. Recall a situation where effective communication positively impacted an organization.
81. What is the role of feedback in communication?
82. Name a tool that can enhance organizational communication.
83. What are non-verbal cues in communication?
84. Define active listening.
85. Explain why clarity is essential in organizational communication.
86. Compare the impact of verbal and non-verbal communication.
87. Summarize the main barriers to effective communication in organizations.
88. Illustrate how organizational culture can influence communication effectiveness.
89. Describe how active listening contributes to effective interpersonal communication.
90. Discuss the importance of context in communication.

91. Interpret how emotions can affect communication processes.
92. Explain how a lack of feedback can lead to misunderstandings.
93. Discuss the difference between formal and informal communication channels.
94. Describe the role of empathy in interpersonal communication.
95. Analyze a case study where poor communication led to organizational failure.
96. Create a plan to improve communication in a team experiencing misunderstandings.
97. Role-play a scenario where you must navigate a communication barrier.
98. Develop a workshop outline focusing on enhancing interpersonal communication skills.
99. Design a communication strategy to address a specific barrier within an organization.
100. Differentiate between internal and external communication barriers.
101. Examine how technological advancements have changed communication in organizations.
102. Identify the strengths and weaknesses of various communication channels (e.g., email, face-to-face).
103. Analyze the impact of cultural differences on communication within a diverse team.
104. Compare the effectiveness of different strategies to overcome communication barriers.
105. Assess the effectiveness of your organization's current communication practices.
106. Evaluate the potential impact of poor interpersonal communication skills on team dynamics.
107. Critique a communication strategy that failed to overcome barriers.
108. Judge the importance of emotional intelligence in effective communication.
109. Assess the role of leadership in fostering effective communication within an organization.



110. Recall the key elements of Maslow's hierarchy of needs.
111. Name two major theories of motivation.
112. Explain the difference between intrinsic and extrinsic motivation.
113. Differentiate between various motivational theories, such as Maslow's and Herzberg's. Discuss their strength and limitations.
114. Judge the effectiveness of various strategies used to overcome motivational barriers. Discuss which strategies have most important impact and why.
115. Evaluate the impact of recognition and rewards on employee motivation.
116. Discuss how each type can affect behavior in different contexts.
117. Briefly summarize each theory's main ideas.
118. Discuss when recognition is most effective.
119. Explain how this model relates to motivation.
120. Discuss how the concept of valence influences an employee's motivation according to Expectancy Theory.
121. Describe Herzberg's Two-Factor Theory in detail. Provide examples of how organizations can enhance job satisfaction through motivators while managing hygiene factors effectively.
122. Critically evaluate the effectiveness of Herzberg's Two-Factor Theory in today's workplace.
123. Explain McGregor's Theory X and Theory Y, detailing how each theory reflects different assumptions about employee motivation.
124. Discuss various methods of employee motivation, such as monetary incentives, recognition programs, and opportunities for professional development.
125. Analyze how each method impacts employee engagement and performance, providing examples to support your analysis.
126. Explain the key techniques for self-motivation, such as setting SMART goals, positive self-talk, and maintaining a growth mindset.
127. Define goal persistency and discuss its significance in achieving long-term objectives.

128. Analyze the relationship between employee motivation methods and self-motivation techniques.
129. Identify common challenges individuals face in achieving goal persistency. Evaluate how these challenges can hinder personal and professional growth.
130. Define the control process in management.
131. List the four main steps involved in the control process.
132. Explain the concept of performance standards in the control process.
133. Describe the role of feedback in improving organizational performance.
134. Provide an example of how a manager might use a control chart to monitor progress.
135. Illustrate how a company could apply the control process to enhance product quality.
136. Analyze the potential effects of ineffective control on an organization's performance.
137. Examine how external factors, such as market changes, can impact the control process.
138. Assess the effectiveness of different control methods, such as budgets versus performance appraisals.
139. Evaluate the impact of technology on the traditional control process in organizations.
140. Explain the concept of Management by Exception (MBE). How does it differ from traditional control methods in terms of focus and managerial involvement?
141. Provide a real-world example of an organization that successfully uses Management by Exception. Describe how they identify exceptions and the outcomes of this approach.
142. Analyze the factors that determine what constitutes an "exception" in the Management by Exception approach. Discuss how different industries might set these thresholds.
143. Explain how Management by Exception can facilitate better resource allocation in an organization. What are the potential consequences of not using this control mechanism?

144. Assess the benefits and drawbacks of using Management by Exception as a control mechanism. In what situations might this approach be more effective than others?
145. You are a team leader, and two team members conflict with allocating resources for a project. How would you resolve this conflict while ensuring the project goals are met?
146. A conflict arises between two departments in an organization due to differing priorities in using shared resources. As a manager, how would you manage this conflict to ensure smooth interdepartmental cooperation?
147. You are managing a remote team, and miscommunication has led to a conflict between team members from different cultural backgrounds. How would you resolve this conflict while maintaining team cohesion?
148. You are a mediator between two senior managers who are in conflict over budget allocation. How would you mediate this conflict to ensure a fair resolution without damaging their working relationship?
149. Your organization is facing a major IT system failure that affects critical operations. As a crisis manager, how would you handle the situation to minimize damage and ensure business continuity?
150. Discuss the nature of conflict.
151. Interpret how intra-individual conflict arises.
152. Examine the reasons for interpersonal conflict.
153. “The management should adopt certain positive programs and actions that must help to avoid conflicts”. What measures will you suggest to reduce conflict in organizations?
154. What are the main types of conflict resolution strategies?
155. Imagine a scenario where your company faces a public relations crisis due to a product recall. How would you manage the crisis and restore trust with the public and customers?
156. A natural disaster disrupts your organization's supply chain, significantly affecting production. How would you manage the crisis and build resilience to handle such disruptions in the future?

157. During a global pandemic, your company is struggling with remote work challenges and employee burnout. How would you manage this crisis while ensuring employee well-being and maintaining productivity?
158. Your team is facing a high-stress situation due to back-to-back deadlines and an unexpected increase in workload. How would you manage the crisis and ensure your team remains resilient?
159. Your organization faces a financial crisis due to a sudden drop in revenue. As the leader, how would you manage this financial crisis while ensuring the organization's long-term sustainability?
160. When is collaboration the best conflict resolution strategy?
161. What are the key skills needed for effective conflict resolution?
162. What is the difference between compromising and accommodating?
163. How can emotional intelligence improve conflict resolution?
164. What role does mediation play in conflict resolution?
165. How do you handle conflict in the workplace?
166. What are some common barriers to effective conflict resolution?
167. Explain the need and importance of crisis management.
168. Explain crisis preparedness and response strategies
169. Discuss the strategies for managing crisis and disruption.
170. How would you apply crisis management strategies in a multinational organisation to handle a sudden cyberattack?
171. Explain the key components of a crisis preparedness plan.
172. What role does communication play in effective crisis response?
173. Explain the difference between crisis preparedness and crisis response.
174. Explain the need and importance of crisis management?
175. Explain the need and importance of inclusive leadership?
176. Describe key traits of an inclusive leader?
177. Illustrate how biases awareness contribute to inclusive leadership?

178. Summarize the benefits of fostering an inclusive leadership?
179. Identify the steps a leader can take to become more inclusive leadership?
180. Compare inclusive leadership with traditional leadership?
181. Explain how inclusive leadership can impact team performance?
182. Explain the importance of business ethics?
183. Explain the limitations of business ethics?
184. Explain the measures which may promote ethical conduct of business at organization level?
185. Describe the factors influencing business ethics?
186. Define business ethics? Explain the determinants of business ethics?
187. What do you mean by business ethics? Explain its main characteristics?
188. What are the main Functions of ethics officers?
189. What are the Advantages of Managing Ethics in the Workplace?

**Section-C-Mark-10**

1. Describe the primary functions of management according to the classical management theory. How do these functions contribute to organizational effectiveness?
2. Explain each of Fayol's principles and discuss their relevance to modern management practices.
3. Analyze how Fayol's and Taylor's theories viewed the role of employees and their impact on organizational success.
4. Discuss Taylor's main contributions to management theory and how they transformed organizational practices.
5. Analyze how the principles derived from Mayo's research can be applied to enhance workplace engagement today.
6. Discuss the interconnectedness of the contributions of Mayo, Follett, and Prahalad and their relevance in modern management thought.
7. Outline the steps involved in the planning process. Discuss how each step contributes to effective management and decision-making.

8. Describe various types of plans. Evaluate their unique purposes and how they fit into the overall planning framework of an organization.
9. Discuss the principles of MBO and how setting clear objectives can enhance the decision-making process in organizations.
10. Outline the key steps involved in the decision-making process and analyze how each step contributes to effective outcomes.
11. Who is Mintzberg and what are his contributions.
12. What are the different types of Organisational roles what intzberd has contributed?
13. Describe the meaning of organizing? Discuss the various principles of organising
14. Provide a detailed analysis of formal and informal organisation
15. Analyze the advantages and disadvantages of line and staff and the functional type of organisation
16. Discuss the various factors affecting organisational design
17. Explain the advantages and disadvantages of matrix organizational structure
18. Analyze your views on the concept of delegation of authority
19. Discuss the concept of delegation? Discuss various principles of delegation
20. "The informal organisation needs to be strong enough to supportive, but not strong enough to dominate". Discuss
21. Discuss the advantages and disadvantages of decentralization of authority
22. Define leadership traits. What are some commonly recognized traits of effective leaders?
23. Explain the significance of emotional intelligence in leadership. How does it influence a leader's effectiveness?
24. Consider a leader you admire. Identify and apply specific leadership traits they demonstrate, and explain how these traits contribute to their success.
25. Evaluate the impact of traits like resilience and adaptability on leadership effectiveness in times of crisis. Provide examples to support your evaluation.

26. List and describe five traits commonly associated with transformational leadership.
27. Discuss how traits like integrity and accountability shape a leader's relationship with their team. Why are these traits particularly important?
28. Compare and contrast the traits of transactional leaders versus transformational leaders. What are the implications of these differences for organizational performance?
29. Define effective communication in organizations.
30. Discuss the importance of effective communication in an organization.
31. Identify three common barriers to communication in organizations.
32. Evaluate the effectiveness of two different strategies for overcoming communication barriers. Compare their strength and weakness, providing examples.
33. Examine the impact of technology on communication in organizations.
34. Discuss both positive and negative effects, particularly regarding interpersonal communication.
35. Define motivation.
36. Compare and contrast intrinsic and extrinsic motivation.
37. Evaluate the effectiveness of two different strategies for overcoming communication barriers. Compare their strengths and weaknesses, providing examples.
38. Examine the impact of technology on communication in organizations.
39. Discuss both positive and negative effects, particularly regarding interpersonal communication.
40. Define motivation.
41. Compare and contrast intrinsic and extrinsic motivation.
42. Evaluate the effectiveness of various motivational theories (e.g., Herzberg's Two-Factor Theory, Self-Determination Theory) in the workplace.
43. Analyze the role of Maslow's Hierarchy of Needs in understanding motivation.

44. Assess the implications of adopting either Theory X or Theory Y in a leadership role.
45. Explain the key concepts of Reinforcement Theory, including types of reinforcement.
46. Analyze the effectiveness of using positive and negative reinforcement in a workplace scenario.
47. Evaluate the practical applications of Expectancy Theory in enhancing employee motivation.
48. Examine the interplay between organizational methods of employee motivation and individual self-motivation techniques.
49. Discuss the key stages of the control process in management.
50. Analyze the relationship between organizational strategy and the control process.
51. Evaluate the role of performance metrics in the control process.
52. Discuss the principles of Management by Exception (MBE) and explain how this control mechanism can enhance managerial efficiency.
53. Evaluate the effectiveness of Management by Exception in promoting accountability and decision-making within an organization.
54. Analyze the pros and cons of alternative organizational conflict management approaches.
55. Discuss the reasons for various types of conflicts in an organization. Suggest measures to resolve inter-group conflicts.
56. Explain and discuss the various stages of the conflict in an organization.
57. How could a manager stimulate conflict in his or her department?
58. An interdepartmental conflict arises in a company between the sales and marketing teams, primarily due to differing objectives and misaligned expectations. As a department head, what steps would you take to manage and resolve the conflict to ensure both teams work towards a common goal?
59. How would you handle a situation where a highly talented employee consistently conflicts with their colleagues due to differences in working style, but their performance is critical to the team's success? What conflict



management strategies would you apply to retain the employee while improving team dynamics?

60. Discuss various conflict resolution actions that can be adopted in organizations
61. Analyze the effectiveness of different conflict resolution strategies in various organizational settings.
62. Evaluate the role of mediation as a conflict resolution strategy in workplace disputes.
63. How does cultural awareness influence conflict resolution in a globalized world?
64. Critically examine the use of compromise as a conflict resolution strategy.
65. Analyze the key components of an effective crisis management plan and their role in minimizing the impact of a crisis.
66. Discuss the importance of communication in crisis management and its impact on stakeholder confidence.
67. What do you mean by crisis management? What are the different stages involved in the crisis management.
68. Write the importance of crisis management
69. Explain the different aspects of crisis preparedness and crisis response
70. Examine how a multinational corporation (MNC) demonstrated organizational resilience during a global crisis, such as the COVID-19 pandemic.
71. Assess how educational institutions have demonstrated resilience during major disruptions, such as the COVID-19 pandemic.
72. Apply the importance of business ethics at work place?
73. Make a comparison between code of conduct & code of ethics?
74. Good ethics promote good businesses. Explain this statement and give importance of business ethics?
75. Discuss clearly the factors causing ethical conduct of business and also explain the measure, which may promote ethical conduct of business?
76. Discuss the main principles of business ethics?

77. Explain the main ethical issues of business? Explain “Ethical Standards” of business