# FIRST SEMESTER B.Com. /B.B.A. DEGREE EXAMINATION, NOVEMBER 2016 (Regular/Supplementary/Improvement) (CUCBCSS-UG)

# CC15UBC1 B01/BB1 B01 & CC16U BC1 B01/BB1 B01 – MANAGEMENT CONCEPTS AND BUSINESS ETHICS (Core Course)

(2015 Admission Onwards)

Time: 3 Hours

Max: 80 Marks

#### Part A

#### Choose the correct answer. Each question carries 1 mark.

- 1. .....is undertaken to find out the one best way of doing the thing

  (a) Job analysis (b) merit rating (c) Job enrichment (d) None of these
- 2. .....is the sequence of activities to be undertaken for implementing the policies and achieving the objectives of an enterprise
  - (a) Procedure (b) Rule (c) Programme (d) Plans
- 3. ....needs are need for survival
  - (a) Safety (b) Social (c) Esteem (d) Physiological
- 4. The word Ethics is derived from Greek word.......
- (a) Ethios (b) Ethikos (c) Ethoes (d) None of these
- 5. .....communication is also known as grape wine.
  - (a) Formal (b) Informal (c) Unilateral (d) None of these

#### Fill in the blanks. Each question carries 1 mark.

- 6. 'The function of Executive' is the famous book of......
- 7. 'Competing for the future' is the work of......
- 8. MBO stands for.....
- 9. In Indian ethos, value is.....
- 10. IEM stands for.....

(10X1=10 Marks)

#### Part B

## Answer any eight questions. Each question carries 2 marks

- 11. Define scientific management.
- 12. What is Span of management?

- 13. What is ERG Theory?
- 14. What is Job specification?
- 15. What is Vestibule training?
- 16. What is planning premises?
- 17. What is Work group?
- 18. What is Normative science?
- 19. What do you mean by Work ethos?
- 20. Define Business ethics.

(8X2=16 Marks)

#### Part C

## Answer any six questions. Each question carries 4 marks.

- 21. Explain the planning process.
- 22. State the principles of Delegation.
- 23. Write a short note on Herzberg's Two-Factor Theory
- 24. Distinguish between theory X and theory Y
- 25. Explain the steps in MBO.
- 26. Explain the Indian ethos applied in management.
- 27. Discuss the importance of business ethics.
- 28. What are the factors responsible for poor work culture in the management?

(6X4=24 Marks)

#### Part D

# Answer any two questions. Each question carries 15 marks.

- 29. Explain the professionalization of management in India.
- 30. What is selection? Explain the steps involved in selection process.
- Discuss and compare Indian model of management and Western model of management.

(2X15=30 Marks)

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